

FAYETTEVILLE PUBLIC WORKS COMMISSION 955 OLD WILMINGTON RD P.O. BOX 1089 FAYETTEVILLE, NORTH CAROLINA 28302-1089 TELEPHONE (910) 483-1401 WWW.FAYPWC.COM

#### PUBLIC WORKS COMMISSION MEETING OF WEDNESDAY, AUGUST 12, 2020 8:30 A.M.

#### AGENDA

I. REGULAR BUSINESS

DARSWEIL L. ROGERS, COMMISSIONER

WADE R. FOWLER, JR., COMMISSIONER

DAVID W. TREGO, CEO/GENERAL MANAGER

EVELYN O. SHAW, COMMISSIONER

D. RALPH HUFF, III, COMMISSIONER

- A. Call to order
- B. Approval of Agenda

#### II. CONSENT ITEMS

(See Tab 1)

- A. Approve Minutes of meeting of July 22, 2020
- B. Approve Resolution No. PWC2020.10

The Proposed Resolution # PWC2020.10 Authorizes PWC to officially designate Ike Copeland, Director of Legal, Risk and Procurement Services and Ray Jackson, Environmental Compliance and Emergency Management Manager as the PWC Applicant Agents for COVID-19 (declaration FEMA 4487 DR-NC). This authorization allows each designated Agent to file, request, and authorize acceptance of financial assistance from FEMA for damages related to COVID19 on behalf of PWC. This request is required in order for FEMA to issue reimbursements to PWC for qualifying damages.

C. Approve bid recommendation to award bid for purchase of (1) one 35,000 GVWR Cab and Chassis with Flat Bed Dump Body to H&H Freightliner, Hope Mills, NC, the lowest responsive, responsible bidder in the total amount of \$94,063.00, and forward to City Council for approval.

The 35,000 GVWR Cab and Chassis with Flat Bed Dump Body is budgeted in FY2021 Operating Capital Budget (Budget code 2106202580) in the amount of \$115,000.00.

Bids were received July 17, 2020, as follows:

**Bidders** 

Total Cost

**BUILDING COMMUNITY CONNECTIONS SINCE 1905** 

AN EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

H&H Freightliner, Hope Mills, NC	\$ 94,063.00
White-s International, Greensboro, NC	\$ 96,780.23
Tran Source Inc., Fayetteville, NC	\$ 99,437.00
Triple T Parts & Equipment Co., Inc., Rocky Point, NC	\$106,222.00

**COMMENTS:** Notice of bid was advertised through our normal channels on June 19, 2020, with a bid opening date of July 17, 2020. Bids were solicited from twelve (12) vendors with four (4) vendors responding. **SDBE/Local Participation**: H&H Freightliner, Hope Mills, NC, is a local business that is not classified as a SDBE, Minority or Woman-Owned business.

D. Approve bid recommendation to award bid for purchase of one (1) 35,000 GVWR Cab and Chassis with Six (6) Cubic Yard Dump Body to White's International, Greensboro, NC, the lowest responsive, responsible bidder in the total amount of \$97,410.83, and forward to City Council for approval.

The 35,000 GVWR Cab and Chassis with Six (6) Cubic Yard Dump Body is budgeted in FY2021 Operating Capital Budget (Budget code 2106202547) in the amount of \$110,000.00.

Bids were received July 16, 2020, as follows:

Bidders	Total Cost
White's International, Greensboro, NC	\$ 97,410.83
Tran Source Inc., Fayetteville, NC	\$100,865.00
Triple T Parts & Equipment Co., Inc., Rocky Point, NC	\$105,000.00

**COMMENTS:** Noticed of bid was advertised through our normal channels on June 19, 2020, with a bid opening date of July 16, 2020. Bids were solicited from twelve (12) vendors with three (3) vendors responding. **SDBE/Local Participation**: White's Int'l, Greensboro, NC, is not a local business that is not classified as a SDBE, Minority or Woman-Owned business.

E. Approve bid recommendation to award bid for purchase of one (1) 33,000 GVWR Cab and Chassis with Mechanic's Service Body with Crane to H&H Freightliner, Hope Mills, NC, the lowest responsive, responsible bidder in the total amount of \$165,692.00, and forward to City Council for approval.

The 35,000 GVWR Cab and Chassis with Six (6) Cubic Yard Dump Body is budgeted in FY2021 Operating Capital Budget (Budget code 2106202547) in the amount of \$110,000.00.

Bids were received July 21, 2020, as follows:

Bidders	Total Cost
H&H Freightliner, Hope Mills, NC	\$165,692.00
Tran Source Inc., Fayetteville, NC	\$166,950.00
White's International, Greensboro, NC	\$167,870.72
Triple T Parts & Equipment Co., Inc., Rocky Point, NC	\$173,338.00

**COMMENTS:** Notice of bid was advertised through our normal channels on June 19, 2020, with a bid opening date of July 2, 2020. Bids were solicited from twelve (12) vendors with four (4)

vendors responding. **SDBE/Local Participation**: H&H Freightliner, Hope Mills, NC, is a local business that is not classified as a SDBE, Minority or Woman-Owned business.

F. Approve bid recommendation to award bid for purchase of one (1) 35,000 GVWR Cab and Chassis with Asphalt Body to White's International, Greensboro, NC, the lowest responsive, responsible bidder in the total amount of \$173,594.41, and forward to City Council for approval.

The 35,000 GVWR Cab and Chassis with Asphalt Body is budgeted in FY2021 Operating Capital Budget (Budget code 2106202569) in the amount of \$210,000.00.

Bids were received July 16, 2020, as follows:

Bidders	Total Cost
Potholes LLC, DBA, Thermo-Lay, Billings, MT	\$161,362.00
White's International, Greensboro, NC	\$173,594.41
Public Works Equipment, Monroe, NC	\$176,602.00

**BASIS of AWARD:** The lowest bidder Thermo-Lay didn't mark any exceptions or variances to the bid, although they are using the same chassis the other vendors are quoting, and those bids noted variances. Thermo-Lay provided two references, one at Clemson University and the other at City of Suffolk. The contact at Clemson provided positive feedback for their machine, however they only have one unit that is a year old and is used sparingly, not to mention this is the first and only patch truck they have ever owned. The contact at the City of Suffolk has not answered or returned reference check calls. The City of Suffolk did not provide any feedback and per Thermo-Lay they are the largest user of their product. The bid state: "Failure to clearly identify all exceptions or variations as determined by and at the discretion of the Public Works Commission, may be cause for rejection of the bid". Considering the fact that variances were not identified in the Thermo-Lay bid and the lack of a sufficient number of references to verify performance of Thermo-Lay's equipment, we request this bid be rejected, and award is recommended to White's International, Greensboro, NC, as the lowest responsive and responsible bid.

**COMMENTS:** Notice of bid was advertised through our normal channels on June 19, 2020, with a bid opening date of July 16, 2020. Bids were solicited from twelve (12) vendors with three (3) vendors responding. **SDBE/Local Participation**: White's Int'l, Greensboro, NC, is not a local business that is not classified as a SDBE, Minority or Woman-Owned business.

G. Staff requests the Commission approve the issuance of a purchase order in the amount of \$90,434.00 to MinsaitACS, Norcross, GA, for the purchase of an upgrade of our current electric substation supervisory control and data acquisition (SCADA) that is running on PRISM 10 to the newest release of the core software, PRISM 11, and to enter into an agreement to purchase a four year long term service agreement. Purchase of this upgrade and support is in accordance with N.C.G.S. 143-129(e)(6), commonly known as the "sole source" bidding exception.

COMMENTS: N.C.G.S. 143-129(e)(6) allows an exception to the bidding requirements for the purchase of apparatus, supplies, materials or equipment when a needed product is available from only one source of supply. PRISM is a SCADA software platform written, sold and distributed exclusively by Minsait-ACS, an Indra Company. Minsait-ACS maintains all copyright privileges for their products and these products must be purchased directly from the company.

There are no agents or dealers authorized to resale these products. This upgrade provides significant improvements over the existing software such as increased system performance including the ability to process ten times more database changes/sec than prior version along with enhanced alarm/event functionality and security features. SCADA software is a niche market and very specific along with being highly regulated. There are no options to get an upgrade package from different vendors for this particular SCADA software. To be in compliance with both federal and state regulations, this SCADA software needs to be kept up to date, otherwise risk possible violation of regulations as well as increased system vulnerability risk.

This is a budgeted item. \$90,434.00 is budgeted in SCADA Upgrade (001.0821.0802..397000.2108212542). The annual amount of \$61,219, for the long term service agreement will be budgeted in the appropriate out-year budgets.

#### END OF CONSENT

III. UPDATE ON DEVELOPMENT OF AN ASSET PROTECTION PROGRAM Presented by: Marc Tunstall, Electric Operations Manager

#### IV. GENERAL MANAGER REPORT

A. Open Commission Requests

#### V. COMMISSIONER/LIAISON COMMENTS

#### VI. REPORTS AND INFORMATION

- A. Monthly Incident Summary July 2020
- B. Personnel Report July 2020
- C. Position Vacancies
- D. Approved N.C. Department of Transportation Encroachment Agreement(s):
  - Encr. #18789 install watermain & US401 (Ramsey St.)
  - Encr. #18832 install water lateral for meter bank; fire hydrant connection; water main relocation; water main; & sewer main
  - Encr. #18854 install water lateral for meter bank @ SR1415 (Yadkin Rd).
  - Encr. #18869 install water main @ SR1112 (Rockfish Rd.) & SR1115 (Golfview Rd.)
  - Encr. #18870 install water main & irrig. lateral @ US Hwy 401 (N. Ramsey St)
  - Encr. #19073 install 3-Phase Underground Primary Feeder Tie @ US401 (Raeford), nr. I-295
- VII. CLOSED SESSION PURSUANT TO N.C. GENERAL STATUTES 143.318.11(A)(3) TO DISCUSS LEGAL MATTERS

(See Tab 3)

(See Tab 2)

#### DRAFT

#### PUBLIC WORKS COMMISSION MEETING OF WEDNESDAY, JULY 22, 2020 VIA VIDEOCONFERENCE 8:30 AM

Present:	Evelyn O. Shaw, Chairwoman Wade R. Fowler, Jr., Vice Chairman D. Ralph Huff, III, Secretary Darsweil L. Rogers, Treasurer
Others Present:	David W. Trego, CEO/General Manager Christopher Davis, City Council Liaison Daniel K. Peplinski, WK Dickson Mark Fisher, WK Dickson PWC Staff
Absent:	Melissa Adams, Hope Mills Town Manager/Liaison Media

#### I. REGULAR BUSINESS

Chairwoman Evelyn Shaw called the meeting of Wednesday, July 22, 2020, to order. Considering this is a remote, video-conference meeting, a roll-call of Commissioners was taken. The following Commissioners confirmed their attendance: Evelyn O. Shaw, Wade R. Fowler, Jr., D. Ralph Huff, and Darsweil L. Rogers.

#### APPROVAL OF AGENDA

Upon motion by Commissioner Huff, seconded by Commissioner Fowler, the agenda was unanimously approved.

#### II. CONSENT ITEMS

Upon motion by Commissioner Rogers, seconded by Commissioner Huff, Consent Items was unanimously approved by a vote of 4-Aye, 0-Nay

- A. Approve Minutes of meeting of June 24, 2020
- B. Approve PWC Resolution PWC2020.07 Authorizing the CEO/General Manager to Grant Easements for Utility and Governmental Purposes

Staff recommends the Commission grant authority to the CEO/General Manager of the Fayetteville Public Works Commission to grant and execute, at his or her discretion, easements over, through, under, or across real property that is titled in the name of the City of Fayetteville and managed and controlled by the Fayetteville Public Works Commission to any public utility, to the State, to any agency or commission of the State, and to any person or entity

authorized to condemn property in accordance with Chapter 40A of the North Carolina General Statutes for any purposes set forth therein, and that the Commission request that the City of Fayetteville adopt a resolution granting such authority to PWC's CEO/General Manager.

The recommendation, as approved by the Fayetteville Public Works Commission, shall be referred to City Council in accordance with Section 6A.9 of the Charter to request that the City of Fayetteville adopt the above-described resolution.

C. Approve PWC Resolution PWC2020.08 – Adopting Revisions to Standby Service Rider

Staff recommends the Commission approve to amend the Fayetteville Public Works Commission's Standby Service Rider to accommodate a wider variety of uses of customerowned behind-the-meter generation and to adopt other technical corrections and clarifications.

**Comments:** Granting the requested amendment will accommodate a wider variety of uses of customer-owned behind-the-meter generation and adopt necessary technical corrections and clarifications

D. Approve PWC Resolution PWC2020.09 - Adopting PWC-Specific Records Retention Schedule

Staff recommends approval of Resolution No. PWC2020.09 adopting the PWC-specific records retention and disposition schedule entitled "Water & Sewer Authorities and Sanitary Districts Records Retention and Disposition Schedule."

**Comments:** PWC staff has determined that the PWC-specific records retention and disposition schedule proposed by the Department of Natural and Cultural Resources (DNCR), the Division of Archives and Records (DAR) is appropriate for the retention of PWC records that are not covered by the general schedule adopted by this Commission in 2019 and therefore recommends approval and adoption by Commission resolution.

E. Approve PWC Ordinance PWCORD2020-20 – FY2021 Electric & W/WW Amendment #2

PWCORD2020-20 is an Electric and Water/Wastewater Fund amendment changing the fund balances as follows: The Electric Fund is increasing by \$268,000 to \$263.3 million and the Water/Wastewater Fund is increasing \$716,400 to \$142.6 million.

- F. Approve PWC Capital Project Fund (CPF) Budget Ordinances PWCORD2020-21 thru PWCORD2020-24
  - PWCORD2020-21 amends the budget ordinance for the Electric Rate Stabilization Fund (ERSF). This is to account for \$2,209,865 of the \$4,910,063 total true-up credit received from Duke Energy Progress related to coal ash and power supply. The remaining true-up credit was transferred to the Coal Ash Reserve therefore reducing the amount needed from the ERSF for FY 21 coal ash costs.
  - PWCORD2020-22 amends the Replacement of 20-in North Fayetteville Force Main CPF. This amendment is necessary due to an increase in expected costs for this project from \$9,800,000 to \$12,500,000.
  - PWCORD2020-23 amends the Annex V, Areas 20-21 CPF. The Series 2016 bond projects are fully funded, and the residual amount will be reallocated to Annex V, Areas 32-34 CPF.
  - PWCORD2020-24 amends the Annex V, Areas 32-34 CPF. Remaining Series 2016 bond proceeds have been reallocated from the Annex V, Areas 20-21 CPF.

# III. PUBLIC MEETING FOR CLEAN WATER STATE REVOLVING FUND LOW INTEREST LOAN Presented by: Misty Manning, PE, WR Engineering Mark Fisher, WK Dickson & Co., Inc. Dan Peplinski, WK Dickson & Co., Inc.

Mr. Trego, CEO/General Manager stated we have applied and received several state revolving loan funds. Part of the requirement of the State is to have a public meeting to discuss the project, review it and discuss options surrounding the project, and discuss if there is a significant rate impact for customers. Mr. Trego stated this is to make sure any interested parties are aware of what we are doing as far as obligating the Commission and ultimately its customers.

Mr. Noland stated we have been working with WK Dickson on all the details, the environmental and technical information that go to the State. This project will allow us to get wastewater service all the way to the western side of Cumberland County. We can put in a large regional lift station, like we did in North Fayetteville, or we can put in a gravity line, pick up the flow and provide a lot of additional benefits in doing so. He stated one part is putting in the outfall and the other is regarding existing lift stations we can take out of service. We have put in the request for the loan, and the cost has increased. We have part of the loan and we are still pursuing the other part of the loan.

Dan Peplinski, WK Dickson, thanked the Commission for allowing him to speak regarding the Big Rockfish Creek Sanitary Sewer Outfall and the Lift Station Elimination Project.

Mr. Peplinski stated he will discuss the Project Background; Alternatives Considered; Funding; and the Tentative Project Schedule.

He stated the primary purpose to serve the western portion of Cumberland County, in particular the annexed areas by City of Fayetteville (Areas 32 and 34). PWC is obligated to provide service to annexed areas. These areas are currently under design. The areas are currently served by private septic and public sewer is needed to convey the sewage from these annexed areas to PWC's existing collection and treatment system.

Mr. Trego stated we did not include this project cost in the Phase V Annexation grouping in the budget. The Phase V is for the normal distribution and approach lines to directly serve the customers. This is an outfall line which indirectly serves the customers. It is a separate project.

Mr. Peplinski directed the Commission to the map provided which denotes the Proposed Big Rockfish Outfall; and the trunk line for areas 32 and 34.

Mr. Peplinski discussed the alternatives considered:

- > Do Nothing Not feasible, PWC obligated to provide service per Annexation Agreement
- Regional Lift Station Slightly lower 60-year Present Worth Value, but has other limitations including
  - > Continued operation of six existing lift stations
- Recommended Option Gravity Outfall 60-year Present Worth Value is slightly higher than regional lift station

- > Increases system resiliency. If the power goes out in the area, the gravity sewer works fine.
  - Reduces future operation costs. The cost of maintaining a gravity sewer line is much less than maintaining a pump station.
  - Provides more flexibility for serving currently unserved, nearby areas in Cumberland and Hoke Counties.
  - Eliminates the operation of six existing lift stations and the need for a regional lift station.

Mr. Peplinski directed the Commission to the map representing the two alternatives. Mr. Trego stated he assumes if we went with the lift station option, the lift station is in an area served by Lumbee. Mr. Noland responded, yes.

Commissioner Shaw asked, considering the recommendation is the gravity outfall, is this something newer in the industry that was not available when the six lift stations were initially installed years ago. She also asked if there is an impact of the labor required to operate the gravity outfall versus the operation of the six lift stations.

Mr. Peplinski replied that gravity sewers have been around for a very long time. They were around when the six lift stations were put in. Technology, materials and installation methods have changed. He stated it may have been that it was deemed too expensive or populations may not have developed in the western part of the county. Mr. Trego stated it was pre-annexation, so we did not have the customer density. Mr. Peplinski stated now that we have population density to support a broader service area on that side, the gravity outfall is certainly the more flexible means of approaching the problem.

There is an impact to labor, he stated. The gravity outfall is much less labor intensive to maintain than the regional lift station or the six lift stations. For the lift stations, PWC may visit them daily, several times a week or weekly to maintain. The gravity outfall needs to be maintained or investigated to see its operating condition every several years.

Council Member Davis asked, in terms of the problematic weather we have had, does the gravity sewer outfall limit us when we have a hurricane. Does it cause us to max out and need pump systems to mitigate? Mr. Trego stated as a reminder when we had the last two hurricanes, because of the limitation of the capacity of many of our lift stations we had to pump the lift stations to prevent or minimize any spillage. In a hurricane situation, a lift station is riskier as far as the potential for reaching capacity.

Mr. Peplinski stated typically sewer outfalls, since they do not have a lot of service lines discharging directly to them, the outfall itself has a fairly limited drainage area coming to it. The manholes are potential areas of risk, but they can be designed to minimize the risk with water tight covers and elevating the manholes in areas of ponding, and they are being designed into the project. Where you get the infiltration and inflow in a gravity sewer system that would impact capacity is more in the very collection area itself (areas 32 and 34), but those issues do not show up until the pipes begin to age and become damaged through external loading or wear and corrosion. Since they are generally in the collection system side, which is feeding either the gravity outfall or the pump station, we anticipate those impacts would be similar regardless of which alternative is implemented in this case.

Council Member Davis asked if the gravity outfall was implemented, if there would be a need for supplemental support would the pump system be helpful. He stated we are in the hurricane season, and while he does not know the timeline of this project we may have more once in a lifetime hurricanes. Mr. Trego stated this outfall is more for future capacity in areas 32 and 34. It is not a

critical issue right now. The existing lift station configuration can handle the critical flows. When we continue to build out the most western parts of Phase V, we begin to get into capacity issues, and the need to put in the additional lift station or the outfall line. Commissioner Huff commented on the area Council Member Davis resides and where the outfall runs from his area. Additional discussion ensued.

Mr. Peplinski stated after the alternatives were considered, next was the funding.

Funding:

- Fayetteville PWC was approved for two low interest loans
  - ➤ A 0% interest rate loan for \$6,225,105 (Lift Station Elimination Outfalls)
  - ➤ A 1.89% interest (max) rate loan for \$16,162,109 (Big Rockfish Creek Outfall)
- A Clean Water State Revolving Fund loan of \$10,197,830 was not awarded in Spring Cycle. A re-application will be submitted on September 30.
- > Actual loan amount will be determined once the work is bid
- If the third loan (\$10,197,830) is not approved in early 2021, PWC may choose to include the needed funds in a bond package or to defer other work of the same value to proceed.
- PWC balances project needs with available funds and user rates are not anticipated to be impacted by more than 5%.

**Construction Phasing:** 

- Construction will be separated into four contracts
  - Required due to project size and complexity
  - > Expected to increase local and regional contractor interest
  - Provides opportunity to receive more competitive bids
    - > Contracts I, II, and III are portions of the Big Rockfish Creek Outfall
- Contract IV is the Lift Station Elimination

Schedule:

- > Findings of No Significant Impact (FONSI) expected early September
- Engineering Report/Environmental Information Document Approval (early September, but not before FONSI)
- > Approval of Plans and Specifications (early September, but not before FONSI)
- Advertise project for Construction Bids for Contract I and II Staggered from September to November
- Begin Construction Contracts I & II January 2021 & March 2021
- > Begin Construction Contracts III & IV -June 2022 & October 2022
- Complete Outfall (Contract I, II and III) On or around June 2023
- Complete Lift Station Elimination Outfalls On or around March 2024

Commissioner Fowler asked if the option of 'doing nothing' was not available because we have to put it in, is that because of State requirement or because they are concerned about the septic fields out there. Mr. Peplinski stated it is a mechanism of the annexation process itself. Since they are annexed PWC is obligated to provide them with sanitary sewer. He also stated as far as we know the septic systems are working fine, though they do have a limited timeframe, but we have not seen any reports of any failings at this time.

Mr. Trego stated the design criteria of all the lots we are running lots to, we will serve. Since there is no mandatory hookup requirement in NC, there may be a rush to hook ups when we finish the project and others may hook up over time. But we have designed the project to accommodate all the lots.

Commissioner Rogers asked for a clarification of a 'regional lift station'. Does it imply the six individual lift stations consolidate into a larger one to transport the waste to the reclamation center? Mr. Peplinski replied 'no'. The existing lift stations remain active and still operate in the manner they do today. The regional lift station denotes a larger area that it serves.

Commissioner Rogers asked if there is something specific to the timing of this project. Mr. Trego stated we have mentioned an outfall a number of times in keeping Commissioners apprised to large projects coming up. Since we are moving to the later part of Phase V, particularly areas 32 and 34 and some of the others on the farther western part, is driving the timing.

He also asked if there is an opinion on the likelihood of receiving the State funding. Mr. Peplinski stated without knowing what other projects will be submitted; the biggest disadvantage this project faces is the State considers this an expansion which they prioritize lower than a rehabilitation project.

Commissioner Rogers also asked for a definition of 'no impact'. He asked if our presumption is there is nothing out there that would give rise to delay or concern. Mr. Peplinski stated yes, there is nothing there that will likely get in the way.

Commissioner Shaw asked Mr. Noland if his department will manage this project or if the construction will be managed by an outside firm. Mr. Noland replied typically on a large construction project like this, it is a combination. The engineer must be involved enough to certify that it was installed according to his plans and specifications. This is a large project, with a lot of construction considerations. We will have our project coordinator involved to ensure the contract provisions are being made. Mr. Trego also stated we will have our normal public meetings in the areas involved.

Commissioner Shaw opened the public meeting to public comment. The Clerk to the Board stated there were no written comments submitted. There were no requests for oral comments prior to the meeting. Commissioner Shaw asked if there were any comments or questions from anyone on the teleconference. Ms. Kimberly Witsak asked if PWC does not receive a third loan, will the cost be absorbed by the residents. Mr. Trego stated we will have to repay the loan and the interest rate is typically lower than bonds. We also have additional options to have it added to the budget to be funded by bonds, or we can defer other projects.

Ms. Witsak also asked how their neighborhood lift station will look. Ms. Manning stated we have confirmed that her neighborhood is a chemical feed site. Everything will be gone but the manhole. The fence will remain around the manhole so we can keep it secure. She stated it will be shrunken, and when we know the exact size, we will inform Ms. Witsak.

There being no more questions or comments, the public meeting for Clean Water State Revolving Fund Low Interest Loan was closed.

#### IV. CUSTOMER SERVICE PLANS POST EXECUTIVE ORDERS 124 AND 142 Presented by: David W. Trego, CEO/General Manager PWC Staff

Mr. Trego stated we will cover the following during this discussion.

- Update on overall Financial impacts of COVID-19 on FPWC including Days Cash
- Review of Governor Cooper's Executive Orders (EO) 124 & 142

- FPWC actions related to EO 124 and 142
- Breakdown of customers who utilized EO 124 and 142 and accumulated arrearages with FPWC
- FPWC plan for assisting residential customers with accumulated arrearages in compliance with EO 124 & 142
- FPWC plan for working with non-residential customers

Ms. Haskins provided the following.

**COVID** Cumulative Projected Loss

	June	July	August
Expenses	\$ 3,369,000	\$ 3,509,000	\$ 3,649,000
Net Revenue Loss	\$ 564,500	\$ 508,800	\$ 475,200
Fee Revenue Loss	\$ 2,004,000	\$ 2,672,000	\$ 3,340,000
Rate Delay			
May/June	\$ 820,000	\$ 820,000	\$ 820,000
Interest Income	\$ 89,000	\$ 119,000	\$ 149,000
EO 124 Arrears*	\$ 7,000,000	\$ 9,500,000	\$ 12,000,000
	\$ 13,846,500	\$ 17,128,800	\$ 20,433,200

#### Summary Days Cash Impact

<b>Reporting Date</b>	29-May	8-July
Starting Days Cash March	137	137
Additional COVID 19 Impacts through June	(10)	(11)
FY 21 Electric Rate/Rev Decrease	<u>(10)</u>	<u>(10)</u>
Remaining Days Cash	117	116
EO 124 60-Day Extension Impact	(6)	(7)
Net Recovery Starting September	<u>8</u>	<u>11</u>
FYE 21 Days Cash through August Impacts (With Recovery)	119	120
FYE 21 Days Cash through August Impacts (W/O Recovery)*	110	108

#### Assumptions:

•\$12.0M Severance by Aug; Recoup 90% of \$12.0M Sept to Feb (10% write-off)

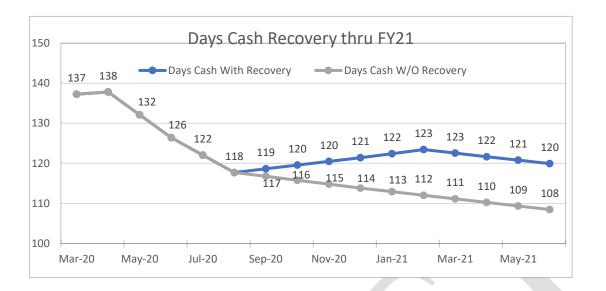
•Net Revenue projected Jun-Aug: using AMI Tracker, Fees, Interest and Rate Delay

• Interest on delinquent accounts resumes Mar '21; late fees resume Sept '20

• Increased Expenses projected through June; additional amounts for six months

•\$10.0M Net Position from Lower Elec Rates FY21 Rate Reduction

•Does not include \$1M+\$3M FY20 and FY21 transfers to the City; no Advance



FPWC Actions Related to EO 124/142

Mr. Trego stated FPWC actually put a moratorium on disconnections in place 2 weeks prior to the Governor's EO 124. Even though not required to do so, FPWC extended added flexibility for non-residential customers during the residential moratorium period.

He stated we called and worked non-residential accounts during moratorium, but no non-residential customers were disconnected for non-payment since March 16<sup>th</sup>. FPWC proactively communicated with our customers about the EO and the advantages of partial payments. Even though we were not required under the EO, FPWC initially rolled in any pre-EO arrearages under the EO protections

#### **Current Arrearage Status**

#### **Residential Customers**

Mr. Trego stated we currently estimate that we could have slightly over 20,000 residential customers will have arrearages entering the August billing cycle. Total residential arrearages are estimated to be over \$10 million

#### **Non-Residential Customers**

We currently estimate that slightly over 1,000 non-residential customers will have arrearages entering the August billing cycle. Total non-residential arrearages are estimated to be over \$1 million.

#### Arrearage Estimated Breakdown

Residential

Arrearage Dollar Range	Est. % of Customers	Est. % of Arrears
Less than \$100	2%	<1%

\$100 - \$500	50%	25%
\$500 - \$1,000	34%	41%
\$1,000 - \$2500	13%	31%
Greater than \$2500	<0.5%	2%

Non-Residential

Arrearage Dollar Range	Est. % of Customers	Est. % of Arrears
Less than \$100	8%	<1%
\$100 - \$500	49%	10%
\$500 - \$1,000	17%	10%
\$1,000 - \$2500	17%	21%
Greater than \$2,500	9%	58%

Residential Plan Post Moratorium

Mr. Trego stated the Executive Order would have customer contact FPWC to get a payment arrangement. This can result in a surge of calls into the call center and make customer communications more complicated. He noted some customers may not call promptly to make arrangement and could be in a disconnection status

To alleviate confusion, ensure consistency and make it easier for customers, we plan to go beyond the EO minimum requirements. We will have the billing system automatically enter any residential customer with an arrearage as of the end of July in a 6 month payment arrangement for the arrearage amount starting with the August billing. The standard arrangement will have monthly amount due on the bill as the current bill amount plus  $1/6^{th}$  of pre-August arrearage

Non-Residential Customers

Mr. Trego stated many non-residential accounts already have been called and some have made payments on arrearages. We will work with customers on an individual basis to address arrearages. He stated the goal is to have all non-residential arrearages addressed before the end of the 6 month residential window. We want to offer flexibility but at same time not increase risk to FPWC or its customers of write-offs. We are offering to have conservationists work with non-residential customers to reduce usage and lower bills during Governor's COVID-19 phased in approach.

Mark Brown, Customer Programs Officer, stated in the early days we had only one customer to say they were not planning to return. We have a bar owner who has stated he can't pay because he cannot open. We are about <sup>3</sup>/<sub>4</sub> of the way with contacting our non-residential customers and are working with them. in some circumstances we are putting them on payment arrangements and in others we have informed them what they need to do. We are working with the non-residential customers to determine their specific circumstances.

Commissioner Shaw thanked Mr. Trego and staff for their hard work and thought into Post EO124.

#### V. GENERAL MANAGER REPORT

#### COVID-19 - Phase II

Mr. Trego stated the Governor has extended Phase 2 of his three-phase plan to reopening the state. He stated while we are in Phase 2, the Customer Service Center will remain closed to walk-in traffic. We will continue to service customers thru our drive-thru service.

Commissioner Rogers asked if the kiosks will continue to be used in the future and the CSC remain closed. Mr. Trego responded he has had discussions with the CFO regarding that prospect. Customers have become accustomed to the drive thru service, as well as the kiosks. Though it has not been definitely decided and there may be some more complicated issues where there may need to be access to face-to-face contact. If the CSC is not completely reopened, there will be no need for the bus to stop at the CSC either.

Mr. Trego stated approximately 2/3 of employees have returned to the office. Some are still WFH or reporting from home.

#### Atlantic Coast Pipeline Project

The ACP was abandoned by Duke and Dominion. The Commission submitted a letter to FERC in support of the project because it could have positive economic development impact. It also could have been an alternative energy source. Mr. Trego stated Duke will write-off the costs associated with this project, and they have verified none of the costs will impact our power supply agreement.

#### Retirement

The search for Mr. Trego's replacement will begin in earnest in the next month or so. He is planning to retire at the end of the year.

Building Local Small Business Capacity Committee

The committee has decided to move our next Business Building Rally to a virtual event. Also, the Greater Fayetteville Chamber will take the lead with PWC providing support, with mini monthly BBRs on the horizon.

#### VI. COMMISSIONER/LIAISON COMMENTS

#### Commissioner Huff

Commissioner Huff asked about the \$100M investment and high speed internet and where the negotiation is going. Mr. Trego stated we are currently in negotiations, so he cannot speak much concerning it, but Metro Net is looking to put in high speed broadband fiberoptic in large areas of Fayetteville. We have had several meetings with them, the City and EDC. They are looking to attach to a significant number of our poles, so we have to have a pole attachment agreement with them, as we do with CenturyLink and Spectrum. Their deployment schedule is to attach 1,200 per month, Mr.

Trego stated we have to have terms that are consistent with our other attachers; and we have to recognize our agreement with them will have rapid deployment, which is unprecedented.

#### VII. REPORTS AND INFORMATION

The Commission acknowledges receipt of the following reports and information.

- A. Monthly Cash Flow Report June 2020
- B. Payment Analysis June 2020
- C. Recap of Uncollectible Accounts June 2020
- D. Investment Report June 2020
- E. Purchase Orders June 2020
- F. Monthly Incident Summary June 2020
- G. Personnel Report June 2020
- H. Position Vacancies
- I. Approved N.C. Department of Transportation Encroachment Agreement(s):
  - Encr. #18862 install 1" PE water lateral and water lateral abandonment @ SR2277 (S. Eastern Blvd.)
  - Encr. #18864 Install 6" RJDI water pipe to relocate fire hydrant & abandon water lateral @ US401 Bus (Raeford Rd)
  - Encr. #19072 -Install 3-Phase Primary Radial @ I-295/SR3569 (Old Raeford Rd) to US401 (Raeford Rd.)
- J. Financial Statement Recaps June 2020
  - ➢ Electric
  - ➢ Water/Wastewater
  - ➤ Fleet
- K. Actions by City Council during the meeting of June 22, 2020, related to PWC:
  - Approved Bid Recommendation Fayetteville Annexation Phase V, Area 23, Sec. II, Rayconda Subdivision
- L. Actions by City Council during the meeting of June 29, 2020, related to PWC:
  - Authorized the Mayor to execute the City/Public Works Commission Interlocal Agreement for the additional \$8.3M transfer from PWC to the City for COVID-19 General Fund Revenue Losses

#### IX. ADJOURNMENT

There being no further business, upon motion by Commissioner Huff, seconded by Commissioner Fowler, and unanimously approved by a vote of 4-Aye, 0-Nay, the meeting was adjourned at 10:19 a.m.

Resolution No. PWC2020.10

#### RESOLUTION DESIGNATION OF APPLICANT'S AGENT

WHEREAS, Fayetteville Public Works Commission, North Carolina (Authority) is required to appoint a primary and secondary agent in accordance with the Robert T. Stafford Disaster Relief and Emergency Assistance Act; and,

WHEREAS, the Fayetteville Public Works Commission is an Authority by an act of the General Assembly July 1, 2016,

NOW, THEREFORE, BE IT RESOLVED BY THE FAYETTEVILLE PUBLIC WORKS COMMISSION OF THE ISSUER:

Section 1. The Commission appoints Ike Copeland, Director of Legal, Risk and Procurement Services as Primary Agent and Ray Jackson, Environmental Compliance and Emergency Management Manager as Secondary Agent to execute and file applications for Federal and/or State Assistance on behalf of PWC as it relates to North Carolina Division of Emergency Management Disaster Number 4487.

Section 2. The authority under this resolution becomes effective August 12, 2020. Passed and adopted the 12<sup>th</sup> day of August, 2020.

FAYETTEVILLE PUBLIC WORKS COMMISSION

Evelyn Shaw, Chairwoman

ATTEST:

D. Ralph Huff, III, Secretary

#### PUBLIC WORKS COMMISSION ACTION REQUEST FORM

**DATE:** August 4, 2020

FROM: Trent Ensley, Procurement Manager			
<b>ACTION REQUESTED:</b> Approve award for the purchase of one (1) 35,000 GVWR Cab and Chassis with Flat Bed Dump Body			
BID/PROJECT NAME: One (1) 35,000 GVWR Cab and Chassis with Flat Bed Dump Body			
<b>BID DATE:</b> July 17, 2020	<b>DEPARTMENT:</b> Water Construction and Maintenance		
BUDGET INFORMATION: FY 2021 Operating Capital - Budget Code: 2106202580 - \$115,000.00.			
BIDDERS	TOTAL COST		

BIDDERS	TOTAL CO
H&H Freightliner, Hope Mills, NC	\$94,063.00
White's International, Greensboro, NC	\$96,780.23
Tran Source Inc., Fayetteville, NC	\$99,437.00
Triple T Parts & Equipment Company, Inc., Rocky Point, NC	\$106,222.00

AWARD RECOMMENDED TO: H&H Freightliner, Hope Mills, NC

BASIS OF AWARD: Lowest Responsive, Responsible Bidder

**TO:** David W. Trego, CEO/General Manager

**COMMENTS:** The Commission is asked to approve award for the purchase of one (1) 35,000 GVWR Cab and Chassis with Flat Bed Dump Body to the lowest, responsive, responsible bidder, H&H Freightliner, Hope Mills, NC. Notice of the bid was advertised through our normal channels on June 19, 2020 with a bid opening date of July 17, 2020. Bids were solicited from twelve (12) vendors with four (4) bids were received during the bid opening and the award is recommended H&H Freightliner, Hope Mills, NC.

<b>ACTION BY C</b>	OMMISSION	
APPROVED	<b>REJECTED</b>	
DATE		

ACTION BY COUNCIL APPROVED \_\_\_\_\_ REJECTED \_\_\_\_\_ DATE \_\_\_\_\_

#### BID HISTORY ONE (1) 35,000 GVWR CAB AND CHASSIS WITH FLAT BED DUMP BODY

#### **BID DATE: July 17, 2020**

#### **Advertisement**

1. PWC Website

06/19/2020 through 07/17/2020

#### List of Prospective Bidders Notified of Bid

- 1. White's International, Greensboro, NC
- 2. Triple T, Rocky Point, NC
- 3. Tran Source Inc., Fayetteville, NC
- 4. Cooper Kenworth, Raleigh, NC
- 5. Lafayette Ford, Fayetteville, NC
- 6. Smith International, Fayetteville, NC
- 7. Fred Anderson, Raleigh, NC
- 8. AAA Truck Service, Fayetteville, NC
- 9. Capital Ford, Raleigh, NC
- 10. H&H Freightliner, Hope Mills, NC
- 11. James River Equipment, Hope Mills, NC
- 12. Powers-Swain Chevrolet, Fayetteville, NC

### **PWC Procurement Mailing List- Registered vendors via the PWC website and BBR registrants.** (approximately 830 contacts)

#### **Small Business Administration Programs:**

Small Business Administration Regional Office (SBA) NC Procurement & Technical Assistance Center (NCPTAC) Veterans Business Outreach Center (VBOC) Small Business Technology Center (SBTDC) Women's Business Center of Fayetteville (WBC)

#### Local Business and Community Programs

FSU Construction Resource Office (FSUCRO) FSU Economic Development Administration Program (FSUEDA) FSU Career Pathways Initiative NAACP, Fayetteville Branch FTCC Small Business Center (SBC) Greater Fayetteville Chamber Hope Mills Chamber Spring Lake Chamber Hoke Chamber Fayetteville Business & Professional League (FBPL) Latinos United for Progress Latino Community Connects The Center for Emerging Business Fayetteville Black Business Website

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Media

Fayetteville Observer WIDU, AM1600 IBronco Radio at FSU Fayetteville Press News Up & Coming Weekly Bladen Journal

#### **SDBE / Local Participation**

H&H Freightliner, Hope Mills, NC, is a local business that is not classified as a SDBE Minority or Women-Owned business.

#### PUBLIC WORKS COMMISSION ACTION REQUEST FORM

TO: David W. Trego, CEO/General Manager	<b>DATE:</b> August 4, 2020
FROM: Trent Ensley, Procurement Manager	
• • • • • • • • • • • • • • • • • • • •	
<b>ACTION REQUESTED:</b> Approve award for 6 Cubic Yard Dump Body	the purchase of one (1) 35,000 GVWR Cab & Chassis with
BID/PROJECT NAME: One (1) 35,000 GVV	VR Cab & Chassis with 6 Cubic Yard Dump Body
<b>BID DATE:</b> July 16, 2020	<b>DEPARTMENT:</b> Water Construction and Maintenance
BUDGET INFORMATION: FY 2021 Operat	ting Capital - Budget Code: 2106202547- \$110,000.00.
BIDDERS	<b>TOTAL COST</b> \$97,410.83
White's International Greenshoro NC	
White's International, Greensboro, NC TranSource Inc., Fayetteville, NC	\$100,865.00
TranSource Inc., Fayetteville, NC	ocky Point, NC \$105,000.00 ternational, Greensboro, NC
TranSource Inc., Fayetteville, NC Triple T Parts & Equipment Company, Inc., Ro AWARD RECOMMENDED TO: White's In	ocky Point, NC \$105,000.00 ternational, Greensboro, NC
TranSource Inc., Fayetteville, NC Triple T Parts & Equipment Company, Inc., Ro <b>AWARD RECOMMENDED TO:</b> White's In <b>BASIS OF AWARD:</b> Lowest Responsive, Res <b>COMMENTS:</b> The Commission is asked to ap and Chassis with 6 Cubic Yard Dump Body International, Greensboro, NC. Notice of the bi 2020 with a bid opening date of July 16, 2020.	ocky Point, NC \$105,000.00 ternational, Greensboro, NC
TranSource Inc., Fayetteville, NC Triple T Parts & Equipment Company, Inc., Ro <b>AWARD RECOMMENDED TO:</b> White's In <b>BASIS OF AWARD:</b> Lowest Responsive, Res <b>COMMENTS:</b> The Commission is asked to ap and Chassis with 6 Cubic Yard Dump Body International, Greensboro, NC. Notice of the bi 2020 with a bid opening date of July 16, 2020. bids were received during the bid opening	becky Point, NC \$105,000.00 tternational, Greensboro, NC sponsible Bidder prove award for the purchase of one (1) 35,000 GVWR Cab y to the lowest, responsive, responsible bidder, White's id was advertised through our normal channels on June 19, Bids were solicited from twelve (12) vendors with three (3) and the award is recommended White's International,
TranSource Inc., Fayetteville, NC Triple T Parts & Equipment Company, Inc., Ro <b>AWARD RECOMMENDED TO:</b> White's In <b>BASIS OF AWARD:</b> Lowest Responsive, Res <b>COMMENTS:</b> The Commission is asked to ap and Chassis with 6 Cubic Yard Dump Body International, Greensboro, NC. Notice of the bi 2020 with a bid opening date of July 16, 2020. bids were received during the bid opening Greensboro, NC.	becky Point, NC \$105,000.00 tternational, Greensboro, NC sponsible Bidder prove award for the purchase of one (1) 35,000 GVWR Cab y to the lowest, responsive, responsible bidder, White's id was advertised through our normal channels on June 19, Bids were solicited from twelve (12) vendors with three (3) and the award is recommended White's International,
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TranSource Inc., Fayetteville, NC Triple T Parts & Equipment Company, Inc., Ro <b>AWARD RECOMMENDED TO:</b> White's In <b>BASIS OF AWARD:</b> Lowest Responsive, Res <b>COMMENTS:</b> The Commission is asked to ap and Chassis with 6 Cubic Yard Dump Body International, Greensboro, NC. Notice of the bi 2020 with a bid opening date of July 16, 2020. bids were received during the bid opening Greensboro, NC.	beky Point, NC \$105,000.00 Iternational, Greensboro, NC sponsible Bidder prove award for the purchase of one (1) 35,000 GVWR Cab y to the lowest, responsive, responsible bidder, White's id was advertised through our normal channels on June 19, Bids were solicited from twelve (12) vendors with three (3) and the award is recommended White's International,
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TranSource Inc., Fayetteville, NC Triple T Parts & Equipment Company, Inc., Ro <b>AWARD RECOMMENDED TO:</b> White's In <b>BASIS OF AWARD:</b> Lowest Responsive, Res <b>COMMENTS:</b> The Commission is asked to ap and Chassis with 6 Cubic Yard Dump Body International, Greensboro, NC. Notice of the bi 2020 with a bid opening date of July 16, 2020. bids were received during the bid opening Greensboro, NC.	bocky Point, NC   \$105,000.00     Iternational, Greensboro, NC     sponsible Bidder     prove award for the purchase of one (1) 35,000 GVWR Cab     y to the lowest, responsive, responsible bidder, White's     id was advertised through our normal channels on June 19,     Bids were solicited from twelve (12) vendors with three (3)     and the award is recommended White's International,     ACTION BY COMMISSION     APPROVED

#### BID HISTORY ONE (1) 35,000 GVWR CAB AND CHASSIS WITH 6 CUBIC YARD DUMP BODY

#### **BID DATE: July 16, 2020**

#### **Advertisement**

1. PWC Website

06/19/2020 through 07/16/2020

#### List of Prospective Bidders Notified of Bid

- 1. White's International, Greensboro, NC
- 2. Triple T, Rocky Point, NC
- 3. TranSource Inc., Fayetteville, NC
- 4. Cooper Kenworth, Raleigh, NC
- 5. Lafayette Ford, Fayetteville, NC
- 6. Smith International, Fayetteville, NC
- 7. Fred Anderson, Raleigh, NC
- 8. AAA Truck Service, Fayetteville, NC
- 9. Capital Ford, Raleigh, NC
- 10. H&H Freightliner, Hope Mills, NC
- 11. James River Equipment, Hope Mills, NC
- 12. Powers-Swain Chevrolet, Fayetteville, NC

### **PWC Procurement Mailing List- Registered vendors via the PWC website and BBR registrants.** (approximately 830 contacts)

#### **Small Business Administration Programs:**

Small Business Administration Regional Office (SBA) NC Procurement & Technical Assistance Center (NCPTAC) Veterans Business Outreach Center (VBOC) Small Business Technology Center (SBTDC) Women's Business Center of Fayetteville (WBC)

#### Local Business and Community Programs

FSU Construction Resource Office (FSUCRO) FSU Economic Development Administration Program (FSUEDA) FSU Career Pathways Initiative NAACP, Fayetteville Branch FTCC Small Business Center (SBC) Greater Fayetteville Chamber Hope Mills Chamber Spring Lake Chamber Hoke Chamber Fayetteville Business & Professional League (FBPL) Latinos United for Progress Latino Community Connects The Center for Emerging Business Fayetteville Black Business Website

#### **State Business and Community Programs**

NC Institute of Minority Economic Development (The Institute) Durham, NC NAACP, State Branch Raleigh, NC National Utility Contracting Association- NC Chapter (NUCA) Durham Chapter of the National Association of Women in Construction (NAWIC) South Atlantic Region of National Association of Women in Construction (NAWIC) The Hispanic Contractors Association of the Carolinas (HCAC) United Minority Contractors of North Carolina International Women in Transportation- Triangle Chapter International Erosion Control Association (IECA)

Media

Fayetteville Observer WIDU, AM1600 IBronco Radio at FSU Fayetteville Press News Up & Coming Weekly Bladen Journal

#### **SDBE / Local Participation**

White's International, Greensboro, NC is not a local business and is not classified as a SDBE Minority or Women-Owned business.

#### PUBLIC WORKS COMMISSION ACTION REQUEST FORM

TO: David W. Trego, CEO/General Manager	<b>DATE:</b> August 4, 2020
FROM: Trent Ensley, Procurement Manager	
ACTION REQUESTED: Approve award for the pur	chase of one (1) 33,000 GVWR Cab and Chassis

with Mechanic's Service Body with Crane

**BID/PROJECT NAME:** One (1) 33,000 GVWR Cab and Chassis with Mechanic's Service Body with Crane

**BID DATE:** July 21, 2020

**DEPARTMENT:** Fleet Maintenance

BUDGET INFORMATION: FY 2021 Operating Capital - Budget Code: 2103742585- \$186,000.00.

BIDDERS	TOTAL COST
H&H Freightliner, Hope Mills, NC	\$165,692.00
Tran Source Inc., Fayetteville, NC	\$166,950.00
White's International, Greensboro, NC	\$167,870.72
Triple T Parts & Equipment Company, Inc., Rocky Point, NC	\$173,338.00

AWARD RECOMMENDED TO: H&H Freightliner, Hope Mills, NC

**BASIS OF AWARD:** Lowest Responsive, Responsible Bidder

**COMMENTS:** The Commission is asked to approve award for the purchase of one (1) 33,000 GVWR Cab and Chassis with Mechanic's Service Body with Crane to the lowest, responsive, responsible bidder, H&H Freightliner, Hope Mills, NC. Notice of the bid was advertised through our normal channels on June 19, 2020 with a bid opening date of July 21, 2020. Bids were solicited from twelve (12) vendors with four (4) bids were received during the bid opening and the award is recommended H&H Freightliner, Hope Mills, NC.

ACTION BY COMMISSION APPROVED \_\_\_\_\_ REJECTED \_\_\_\_\_ DATE \_\_\_\_\_

ACTION BY COUNCIL APPROVED \_\_\_\_\_ REJECTED \_\_\_\_\_ DATE \_\_\_\_\_

#### BID HISTORY ONE (1) 33,000 GVWR CAB AND CHASSIS WITH MECHANIC'S SERVICE BODY WITH CRANE

#### **BID DATE: July 21, 2020**

#### **Advertisement**

1. PWC Website

06/19/2020 through 07/21/2020

#### List of Prospective Bidders Notified of Bid

- 1. White's International, Greensboro, NC
- 2. Triple T, Rocky Point, NC
- 3. Tran Source Inc., Fayetteville, NC
- 4. Cooper Kenworth, Raleigh, NC
- 5. Lafayette Ford, Fayetteville, NC
- 6. Smith International, Fayetteville, NC
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#### **SDBE / Local Participation**

H&H Freightliner, Hope Mills, NC, is a local business that is not classified as a SDBE Minority or Women-Owned business.

#### PUBLIC WORKS COMMISSION ACTION REQUEST FORM

<b>TO:</b> David W. Trego, CEO/General Manager	<b>DATE:</b> August 5, 2020
FROM: Trent Ensley, Procurement Manager	

**ACTION REQUESTED:** Approve award for the purchase of one (1) 35,000 GVWR Cab & Chassis with Asphalt Body

BID/PROJECT NAME: One (1) 35,000 GVWR Cab & Chassis with Asphalt Body

**BID DATE:** July 16, 2020

**DEPARTMENT:** Water Construction and Maintenance

BUDGET INFORMATION: FY 2021 Operating Capital - Budget Code: 22106202569- \$210,000.00.

BIDDERS
Potholes LLC, DBA Thermo-Lay, Billings, MT
White's International, Greensboro, NC
Public Works Equipment, Monroe, NC

**TOTAL COST** \$161,362.00 \$173,594.41 \$176,602.00

### AWARD RECOMMENDED TO: White's International, Greensboro, NC

**BASIS OF AWARD:** The Commission is asked to approve award for the purchase of one (1) 35,000 GVWR Cab and Chassis with Asphalt Body to White's International, Greensboro, NC. The lowest bidder Thermo-Lay, didn't mark any exceptions or variances to the bid, although they are using the same chassis the other vendors are quoting, and those bids noted variances. Thermo-Lay provided two references, one at Clemson University and the other at City of Suffolk. The contact at Clemson, provided positive feedback for their machine, however they only have one unit that is a year old and its used sparingly, not to mention this is the first and only patch truck they have ever owned. The contact at the City of Suffolk, has not answered or returned reference check calls. City of Suffolk didn't provide any feedback and per Thermo-Lay they are the largest user of their product. The bid stated: "Failure to clearly identify all exceptions or variations as determined by and at the discretion of the Public Works Commission, may be cause for rejection of the bid". Considering the fact that variances were not identified in the Thermo-Lay bid and the lack of a sufficient number of references to verify performance of Thermo-Lay's equipment, we request this bid be rejected, and award is recommended to White's International, Greensboro, NC as the lowest responsive and responsible bid.

**COMMENTS:** The Commission is asked to approve award for the purchase of one (1) 35,000 GVWR Cab and Chassis with Asphalt Body to the lowest responsive and responsible bidder, White's International, Greensboro, NC. Notice of the bid was advertised through our normal channels on June 19, 2020 with a bid opening date of July 16, 2020. Bids were solicited from twelve (12) vendors with three (3) bids received during the bid opening and the award is recommended White's International, Greensboro, NC.

#### ACTION BY COMMISSION APPROVED\_\_\_\_\_REJECTED\_\_\_\_\_ DATE\_\_\_\_\_

ACTION BY COUNCIL APPROVED \_\_\_\_\_ REJECTED \_\_\_\_\_ DATE \_\_\_\_\_

#### BID HISTORY ONE (1) 35,000 GVWR CAB AND CHASSIS WITH ASPHALT BODY

#### **BID DATE: July 16, 2020**

#### **Advertisement**

1. PWC Website

06/19/2020 through 07/16/2020

#### List of Prospective Bidders Notified of Bid

- 1. White's International, Greensboro, NC
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- 3. Tran Source Inc., Fayetteville, NC
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Media

Fayetteville Observer WIDU, AM1600 IBronco Radio at FSU Fayetteville Press News Up & Coming Weekly Bladen Journal

#### **SDBE / Local Participation**

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#### PUBLIC WORKS COMMISSION ACTION REQUEST FORM

**TO:** David W. Trego, CEO/General Manager

**DATE:** August 4, 2020

FROM: Trent Ensley, Procurement Manager

**ACTION REQUESTED:** Authorize staff to enter into an agreement with Minsait ACS to purchase an upgrade of our current electric substation supervisory control and data acquisition (SCADA) that is running on PRISM 10 to the newest release of the core software, PRISM 11 and to enter into an agreement to purchase a four year long term service agreement. Purchase of this upgrade and support is in accordance with N.C.G.S. 143-129(e)(6), commonly known as the "sole source" bidding exception. The purchase price of the software upgrade is \$90,434 and the long term service agreement is \$61,219 per year for the four year period.

**COMMENTS:** N.C.G.S. 143-129(e)(6) allows an exception to the bidding requirements for the purchase of apparatus, supplies, materials or equipment when a needed product is available from only one source of supply. PRISM is a SCADA software platform written, sold and distributed exclusively by Minsait-ACS, an Indra Company. Minsait-ACS maintains all copyright privileges for their products and these products must be purchased directly from the company. There are no agents or dealers authorized to resale these products. This upgrade provides significant improvements over the existing software such as increased system performance including the ability to process ten times more database changes/sec than prior version along with enhanced alarm/event functionality and security features.

SCADA software is a niche market and very specific along with being highly regulated. There are not options to get an upgrade package from different vendors for this particular SCADA software. After the initial installation PWC had to rely upon this vendor for software upgrades and maintenance and support. The only option for competition would be to seek a potential replacement software and replacement would involve significant costs to decommission the current software and implement a different vendor's software, which would be time consuming and most likely cost prohibitive. To be in compliance with both federal and state regulations, this SCADA software need to be kept up to date otherwise risk possible violation of regulations as well as increased system vulnerability risk. Purchasing the upgrade and support agreement will provide stability for the system and ensure support as required at a level price.

**BUDGET INFORMATION:** SCADA Upgrade \$90,434.00 001.0821.0802..397000.2108212542 budgeted at \$97,000. The annual amount of \$61,219, for the long term service agreement will be budgeted in the appropriate out-year budgets.

ACTION BY COMMISSION APPROVED \_\_\_\_\_ REJECTED \_\_\_\_\_ DATE

## Open Commission Requests As of 8-12-20

Commission	Presentation/Discussion Item	Presenter (Staff)
Meeting Date		
To be Determined	Action Items as a result of the 2019 budget discussions: Provide cost analysis of the Wellness Program - Completed Ridership of the Faster Bus versus cost Requested by: Commissioner Rogers 5-8-19	R. Haskins <mark>R. Haskins</mark>
To be Determined	Report Key Ratios Across all Reporting Agencies Requested by: Commissioner Rogers 10/9/19	R. Haskins
To be Completed with Strategic Planning	Clarify Key Performance Indicators – Requested by: 10/9/19	R. Haskins
To Be Determined	Provide Update on Strategic Planning Throughout the Commission Requested by: D. Rogers 5-13-20	D. Trego B. Russell

PREVIOUSLY CLOSED COMMISSION REQUESTS HAVE BEEN ARCHIVED

### PWC Injuries, Equipment & Vehicle Incidents Jul 2020 Update

Division	Chief Officer	Numbe	Numbers		Expenses		
DIVISION	Ciller Oliicer	This Month	YTD	This Month	YTD		
Management	Trego	0	1	\$0.00	\$0.00		
CCR	Hinson	0	0	\$0.00	\$0.00		
Human Resources	Russell	0	0	\$0.00	\$0.00		
Customer Programs	Brown	0	0	\$0.00	\$0.00		
Corporate Services	Fritzen	0	0	\$0.00	\$0.00		
Financial	Haskins	0	0	\$0.00	\$0.00		
Water Resources	Noland	0	2	\$3,807.00	\$4,255.00		
Electric Systems	Rynne	0	3	\$400.00	\$1,558.00		
Information Systems	Lawler	0	0	\$0.00	\$0.00		
	Totals	0	6	\$4,207.00	\$5,813.00		
	FY 2019-2	020 Vehicle/Equipm Numbe		E.m.o.m.o.			
Division	ChiefOfficer	This Month	YTD	Expense This Month	YTD		
Management	Trego	0	0	\$0.00	\$0.00		
CCR	Hinson	0	0	\$0.00	\$0.00		
Human Resources	Russell	0	0	\$0.00	\$0.00		
Customer Programs	Brown	1	5	\$0.00	\$10,559.95		
Corporate Services	Fritzen	0	3	\$0.00	\$309.98		
Financial	Haskins	0	0	\$0.00	\$0.00		
Water Resources	Noland	1	45	\$2,910.00	\$26,673.10		
Electric Systems	Rynne	1	21	\$0.00	\$5,789.20		
Information Systems	Lawler	0	0	\$0.00	\$0.00		

### as of July 31, 2020 Personnel Report

DIVISION	AUTHORIZED POSITIONS	ACTUAL EMPLOYEES	Part -time Employees	CONTRACT POSITIONS	VACANT POSITIONS	Temp Staff
MANAGEMENT						
Executive	9	5			4	
Customer Programs Admin	1	1				
Human Resources Admin	1	1				
Communications/Comm Rel	1	1				
Corporate Services Admin	1	1				
Information Tech Admin	1	1				
Financial Administration	1	1				
Water Administration	1	1				
Electric Administration	1	1				
Total	17	13	0	0	4	
COMM/COMM REL						
Communications/Comm Relations	4	4				1
Total	4	4	0	0	0	1
HUMAN RESOURCES						
Human Resources	7	7				
Medical	1	1				1
Safety	1	1				1
Total	9	9	0	0	0	2
CUSTOMER PROGRAMS						
Programs Call Center	11	11				1
Development & Marketing	5	5				
Water Meter Shop	2	2				
Electric Meter Shop	2	2				
Utility Field Services	18	18				
Meter Data Management	6	6				
Total	44	44	0	0	0	1
CORPORATE SERVICES						
Project Management	19	16			3	
Warehouse	13	13				
Fleet Maintenance	31	31				
Facilities Maintenance	7	*8				1
Total	70	67			3	1
INFORMATION TECHNOLO						•
IT Admin	5	4			1	1
IT Infrastructure & Support	12	12				
IT Applications	8	7			1	
IT DevOps	8	8				
Total	33	31	0	0	2	0

### Page 2

### as of July 31, 2020

DIVISION	AUTHORIZED POSITIONS	ACTUAL EMPLOYEES	Part -time Employees	CONTRACT POSITIONS	VACANT POSITIONS	Staff by Temp Agency
FINANCIAL						or Part-time
Accounting	15	13			2	
Payroll	2	2				
Accounts Receivable	3	3				
Customer Accts Call Center	39	*41				1
Customer Service Center	11	10			1	
Cust Billing & Collection	12	12				1
Risk Management	4	4				2
Environmental Compl	1	1				
Property & ROW Mgmt	5	5				
Internal Auditing	2	2				
Budget	2	2				
Rates & Planning	2	2				
Financial Planning Admin	5	5				
Purchasing	7	7				
Total	110	107	0	0	3	4
WATER RESOURCES						-
W/R Engineering	37	34			3	1
W/R Construction	107	102			5	-
P.O. Hoffer Plant	10	10			C C	
Glenville Lake Plant	7	7				2
W/WW Facilities Maint.	25	25				- 1
Cross Creek Plant	11	11				-
Rockfish Plant	8	8				
Residuals Management	2	2				
Environmental Services	1	1				
Laboratory	6	6				
W/R Environ. Sys. Prot.	4	4				
Watersheds	2	2				
Total	220	212	0	0	8	4
DIVISION	AUTHORIZED POSITIONS	ACTUAL EMPLOYEES	Part -time Employees	CONTRACT POSITIONS	VACANT POSITIONS	Staff by Temp Agency
ELECTRIC						
Electrical Engineering	23	22			1	2
Fiber	2	2				-
Electric Construction	86	78			8	
Substation	14	13			1	1
Apparatus Repair Shop	5	5				
CT Metering Crews	4	4				
Compliance	3	3				
Power Supply SEPA	0	0				
Power Supply Progress Energy		0				
Generation	26	*30				
Total	160	153		0	7	3
TOTAL	670	640	0	0	30	_
TOTAL	670	640	0	0		16

\*1 temporary overstaff in Fac Maint pending retirement

\*2 temporary overstaff in Customer Service

\*4 temporary overstaff in Generation



FAYETTEVILLE PUBLIC WORKS COMMISSION 955 OLD WILMINGTON RD P.O. BOX 1089 FAYETTEVILLE, NORTH CAROLINA 28302-1089 TELEPHONE (910) 483-1401 WWW.FAYPWC.COM

July 17, 2020

- MEMO TO: ALL PWC EMPLOYEES
- FROM: Adrian Clarke Adrian.Clarke@faypwc.com
- SUBJECT: Job Vacancy
- POSITION: DATA ENGINEER
- DEPARTMENT: Corporate Services
- HOURS: MONDAY-FRIDAY 8AM TO 5PM
- GRADE LEVEL: 413 \$70,618.28 TO \$88,272.86

**QUALIFICATIONS & DUTIES:** Any "regular" employee may apply to the Human Resources Department. Please log into EBS, I-Recruitment, Employee Candidate to apply for this position no later than <u>5pm</u>, <u>July 31<sup>st</sup>, 2020</u>.



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July 17, 2020

- MEMO TO: ALL PWC EMPLOYEES
- FROM: Kim Long Kim.Long@FAYPWC.COM
- SUBJECT: Job Vacancy
- POSITION: ELECTRIC SUBSTATION RELAY TEST TECHNICIAN
- DEPARTMENT: 0821- Substations
- HOURS: MONDAY-FRIDAY 7:00AM-3:30PM Overtime and on-call as required
- GRADE LEVEL: 407X- \$27.30-\$34.12/HOUR

QUALIFICATIONS & DUTIES: Any "regular" employee may apply to the Human Resources Department. Please log into EBS, I-Recruitment, Employee Candidate to apply for this position by 5pm, July 30, 2020.

#### SUPERVISORS, PLEASE POST ON BULLETIN BOARD

**BUILDING COMMUNITY CONNECTIONS SINCE 1905** 

AN EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER



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July 17, 2020

- MEMO TO: ALL PWC EMPLOYEES
- FROM: Adrian Clarke Adrian.Clarke@faypwc.com
- SUBJECT: Job Vacancy
- POSITION: IT DEVOPS MANAGER
- DEPARTMENT: IT Administration and Support
- HOURS: MONDAY-FRIDAY 8AM TO 5PM
- GRADE LEVEL: 416 \$100,418.40 TO \$125,523.01

**QUALIFICATIONS & DUTIES:** Any "regular" employee may apply to the Human Resources Department. Please log into EBS, I-Recruitment, Employee Candidate to apply for this position no later than <u>5pm</u>, <u>July 31<sup>st</sup>, 2020</u>.



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July 17, 2020

- MEMO TO: ALL PWC EMPLOYEES
- FROM: Kim Long Kim.Long@FAYPWC.COM
- SUBJECT: Job Vacancy
- POSITION: JOURNEYMAN LINEWORKER
- DEPARTMENT: 0820- Electric Construction
- HOURS: MONDAY-FRIDAY 7:00AM-3:30PM Overtime and on-call as required
- GRADE LEVEL: 408- \$28.50-\$35.63/HOUR

QUALIFICATIONS & DUTIES: Any "regular" employee may apply to the Human Resources Department. Please log into EBS, I-Recruitment, Employee Candidate to apply for this position by 5pm, July 30, 2020.



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July 17, 2020

- MEMO TO: ALL PWC EMPLOYEES
- FROM: Kim Long Kim.Long@FAYPWC.COM
- SUBJECT: Job Vacancy
- POSITION: LINEWORKER 1<sup>ST</sup> CLASS (OH)
- DEPARTMENT: 0820- Electric Construction
- HOURS: MONDAY-FRIDAY 7:00AM-3:30PM Overtime and on-call as required
- GRADE LEVEL: 407X- \$27.30-\$34.12/HOUR

QUALIFICATIONS & DUTIES: Any "regular" employee may apply to the Human Resources Department. Please log into EBS, I-Recruitment, Employee Candidate to apply for this position by 5pm, July 30, 2020.

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July 17, 2020

- MEMO TO: ALL PWC EMPLOYEES
- FROM: Kim Long Kim.Long@FAYPWC.COM
- SUBJECT: Job Vacancy
- POSITION: LINEWORKER 1<sup>ST</sup> CLASS (UG)
- DEPARTMENT: 0820- Electric Construction
- HOURS: MONDAY-FRIDAY 7:00AM-3:30PM Overtime and on-call as required
- GRADE LEVEL: 407X- \$27.30-\$34.12/HOUR

QUALIFICATIONS & DUTIES: Any "regular" employee may apply to the Human Resources Department. Please log into EBS, I-Recruitment, Employee Candidate to apply for this position by 5pm, July 30, 2020.



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July 17, 2020

- MEMO TO: ALL PWC EMPLOYEES
- FROM: Kim Long Kim.Long@FAYPWC.COM
- SUBJECT: Job Vacancy
- POSITION: LINEWORKER 2<sup>ND</sup> CLASS
- DEPARTMENT: 0820- Electric Construction
- HOURS: MONDAY-FRIDAY 7:00AM-3:30PM Overtime and on-call as required
- GRADE LEVEL: 406X- \$24.25-\$30.31/HOUR

QUALIFICATIONS & DUTIES: Any "regular" employee may apply to the Human Resources Department. Please log into EBS, I-Recruitment, Employee Candidate to apply for this position by 5pm, July 30, 2020.



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July 17, 2020

- MEMO TO: ALL PWC EMPLOYEES
- FROM: Kim Long Kim.Long@FAYPWC.COM
- SUBJECT: Job Vacancy
- POSITION: POWERLINE CREWLEADER
- DEPARTMENT: 0820- Electric Construction
- HOURS: MONDAY-FRIDAY 7:00AM-3:30PM Overtime and on-call as required
- GRADE LEVEL: 409- \$32.44-\$40.54/HOUR

QUALIFICATIONS & DUTIES: Any "regular" employee may apply to the Human Resources Department. Please log into EBS, I-Recruitment, Employee Candidate to apply for this position by 5pm, July 30, 2020.



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July 30, 2020

- MEMO TO: ALL PWC EMPLOYEES
- FROM: Adrian Clarke Adrian.Clarke@faypwc.com
- SUBJECT: Job Vacancy
- POSITION: DATA GOVERNANCE ADMINISTRATOR
- DEPARTMENT: Corporate Development
- HOURS: MONDAY-FRIDAY 8AM TO 5PM
- GRADE LEVEL: 413 \$70,618.28 TO \$88,272.86

**QUALIFICATIONS & DUTIES:** Any "regular" employee may apply to the Human Resources Department. Please log into EBS, I-Recruitment, Employee Candidate to apply for this position no later than <u>5pm</u>, <u>August 13<sup>th</sup></u>, 2020.