



FAYETTEVILLE PUBLIC WORKS COMMISSION

PROCUREMENT DEPARTMENT

<https://www.faypwc.com/bids/>

Bid Addendum

PWC Number: 2223063

Bid Title : Oracle Fusion Cloud System Integrator Services

Bid Opening Date and Time: September 15, 2023, at 2:00 p.m.

Addendum Number: 5

Addendum Date: August 18, 2023

Procurement Advisor: *Shelby Lesane*

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1. Return one properly executed copy of this addendum with bid response or prior to the Bid Opening Date/Time listed above.
2. The solicitation is hereby modified as follows:

M1. Revised timeframe:

Milestone	Timeframe
RFP issuance	July 7, 2023
Deadline for clarification questions / Intent to propose	August 25, 2023
PWC provides responses for service provider RFP clarification questions	September 1, 2023
Service provider proposals due	September 15, 2023, 2:00 PM
Demonstrations of software (subject to change and will vary based on the number of responsive vendors)	October 30 – November 17, 2023
Contract negotiations and award	January 8, 2024
Estimated start date of contract	March 1, 2024

M2. Revised Attachment B to fix the discount calculation.

M3. Revised Section 2.5 Current Technical Environment of the RFP:

As part of the proposal process, all service providers will be required to comment on their adherence to the technical requirements, included in Attachment A – Oracle Fusion Cloud System Integrator Services – Requirements.xlsx, and call out specifically any, and all exceptions or clarifications to that end. Attachment A digits submittal only does not have to be printed. **Oracle can provide responses to these requirements to certified Oracle Partners which can be obtained directly from Oracle (Jennifer O'Hern jennifer.ohern@oracle.com).** PWC has established technology standards and would prefer to adhere to them as part of the implementation of the ERP Software, where applicable for a public service provider Cloud solution.

M4. Revised Section 2.8.2 Round 2 Evaluation of the RFP:

Round 2 Evaluation: For those service providers whose proposals pass the minimum criteria, the following categories of criteria will be used to further evaluate the proposals in the following order of preference from high to low:

Round 2 Evaluation Criteria	
Ability to meet functional/technical requirements	10%
Implementation requirements, plan, conversion strategy, and timeline	25%
Service and support	15%
Cost including both initial and recurring	15%
Vendor Staffing and experience/references	20%
General service provider to include number and size of comparable municipal references, completeness of response, and quality of proposal response	15%
Total	100%

M5. Revised Section 2.8.3 Round 3 Evaluation of the RFP:

Round 3 Evaluation: The top service providers in the second-round evaluation will then proceed to an additional level of due diligence that may include the following activities:

- Follow-up questions and answers with the service providers.
- Service presentations and/or other due diligence.
- Reference checking or potential site visits with comparable entities using the service provider's product.

At any point in time during the third round of evaluation, a service provider may be eliminated from further consideration. At the conclusion of the round three activities, the finalist service providers will be evaluated on all information collected to date against the following criteria in order of preference:

Round 3 Evaluation Criteria	
Functionality	20%
Vendor staffing and experience	20%
Service and support	25%
Investment and costs	15%
Vendor viability	20%
Total	100%

M6. Revised Section 4.5 System Requirements (Section 5) of the RFP:

The requirements in this section contain the desired functionality of the requested software solution. Service providers will use the attached Microsoft Excel spreadsheet, Attachment A - Oracle Fusion Cloud System Integrator Services – Specifications.xlsx to provide responses to

the requirements of this RFP. Oracle can provide responses to these requirements to certified Oracle Partners which can be obtained directly from Oracle (Jennifer O'Hern jennifer.ohern@oracle.com). Please include any costs associated with modifications in the Microsoft Excel pricing spreadsheet.

M7. Revised Section 4.6 Staffing Plan (Section 6) bullets 3 and 4 of the RFP:

- The project team that is included in the proposal should be the one present during the final presentation, and also the team that would be committed to the implementation. Any substitutions must be approved by PWC. Please provide detailed resumes for all the key personnel.
- At least two references must be included for each key personnel from recent projects. These references can overlap with the references provided in section 4.7

M8. Revised responses to Addendum 4 questions.

Question 181: Given the magnitude of our response, would PWC consider removing the hard copy requirements? This would allow PWC to evaluate the response more easily. If not, are there any sections that do not have to be printed (i.e., the Appendix, Financial Statement, Attachment A, Attachment B, etc.)? (ML) they need to provide 2 hard copies, on time to be considered.

Modified Answer: All proposers are required to respond to Attachment A for each of the requirements and comments as appropriate. Oracle can provide their responses to the product functionality to certified Oracle Partners, but PWC requires your acknowledgment and validation for all the requirements. The pricing for software only needs to be defined for any products the proposer is planning to include to build the solution external to Oracle Fusion.

3. Following are questions received about the solicitation and the SME's answers to the questions.

- Q1.** When will "Attachment A" be completed by Oracle and provided to us so that we can confirm acknowledgment?
- A1.** Oracle can provide responses to the requirements to certified Oracle Partners. Please reach out to Oracle directly to obtain that information.
- Q2.** Please note answers to questions 188, 202, 203, & 93 contradict the direction provided in 181. Can you confirm that we should follow the direction provided in question 181?
- A2.** Answer: Responses to questions 188, 202, 203 & 93 remain the same as released in the previous addendum dated August 14, 2023
- Q3.** Can you also confirm that SI pricing does not belong in "Attachment A" and should be provided in Attachment B titled "Oracle Fusion Cloud System Integrator Services – Pricing Form"
- A3.** Any pricing information should be included in Attachment B. For any requirements defined in Attachment A where the response is marked as "Modification", an estimate for the cost of the modification for the specific requirement must be included in Attachment A.
- Q4.** 190. We have found a small error in Attachment B- the pricing forms. The discount field adds the "discount" rather than subtracting it. This error appears in several places. Will PWC please provide a revised version of this document that sums correctly?
- A4.** Yes, reference M2 on page 1 of this addendum.
- Q5.** Will PWC be providing the updated Attachment B pricing sheet?
- A5.** Updated Attachment B is included with this addendum.

Failure to acknowledge receipt of this addendum may result in rejection of the response.

Check ONE of the following options:

- Bid has not been mailed. Any changes resulting from this addendum are included in our bid response.
- Bid has been mailed. No changes resulted from this addendum.
- Bid has been mailed. Changes resulting from this addendum are as follows:

Execute Addendum:

Offeror: _____

Authorized Signature: _____

Name and Titled (Typed): _____

Date: _____