

RONNA ROWE GARRETT, COMMISSIONER
DONALD L. PORTER, COMMISSIONER
CHRISTOPHER G. DAVIS, COMMISSIONER
RICHARD W. KING, COMMISSIONER
TIMOTHY L. BRYANT, CEO/GENERAL MANAGER



FAYETTEVILLE PUBLIC WORKS COMMISSION
955 OLD WILMINGTON RD
P.O. BOX 1089
FAYETTEVILLE, NORTH CAROLINA 28302-1089
TELEPHONE (910) 483-1401
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PUBLIC WORKS COMMISSION
MEETING OF WEDNESDAY, APRIL 10, 2024
8:30 A.M.

AGENDA

I. REGULAR BUSINESS

- A. Call to order
- B. Pledge of Allegiance
- C. Approval of Agenda

II. AWARD PRESENTATIONS

- A. 2024 Directors Award for Drinking Water Treatment Optimization
Presented by: Jason Green, WR Treatment Facilities Manager

III. CONSENT ITEMS

(See Tab 1)

- A. Approve Minutes of meeting of March 27, 2024
- B. Adopt PWC Resolution # PWC2024.01 – Resolution to Declare Personal Property as Surplus and Authorize Sale of Property by Public Auction

Fayetteville Public Works Commission (“PWC”) owns a 2010 Ford F-450 Camera Inspection Van, VIN #1FDAF4HY3AEA83122 (the “Personal Property”). The Personal Property is aging and unreliable for PWC’s current needs. As such, PWC staff has determined that PWC has no use for the Personal Property at this time and that it would be in PWC’s best interest to sell the Personal Property and recoup some of its investment. PWC staff estimates that the value of the Personal Property is at least thirty thousand dollars (\$30,000.00).

North Carolina General Statute (“NCGS”) §160A-266 sets forth the methods by which the Commission can sell property. That statute provides in part that personal property valued at thirty thousand dollars (\$30,000) or more may be sold by any

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method permitted thereby. NCGS §160A-270 permits the Commission to sell property by authorizing the establishment of an electronic auction procedure or by authorizing the use of existing private or public electronic auction services.

COMMENT: PWC staff requests that the Commission declare the Personal Property as surplus and authorize the sale of the Property by electronic auction and the publishing of the notice of the auction solely by electronic means in accordance with NCGS §160A-270.

- C. Approve bid recommendation to award bid for the purchase of Distribution Transformers Three Phase Pad Mounts to Alpha Plotter LLC, Greenville, NC, the lowest responsive, responsible bidder and in the best interests of PWC, in the total amount \$767,188.10, and forward to City Council for approval.

The Distribution Transformers Three Phase Pad Mounts are budgeted in Warehouse Inventory.

Bids were received March 19, 2024, as follows:

<u>BIDDERS</u>	<u>MANUFACTURER</u>	<u>TOTAL PRICE</u>	<u>DELIVERY</u>
ECB Solutions LLC Oxford, MS	Maddox	\$ 383,000.00	10-12 Weeks
Fleming Electric Inc San Francisco, CA	Magnetron	\$ 427,536.00	62-64 Weeks
Alpha Plotter LLC Greenville, NC	Eaglerise	\$ 767,188.10	18-20 Weeks
Amek A&S Inc South Gate, CA	Electric	\$ 868,700.00	40 Wks. ARO
PulseMac Solutions San Antonio, TX	Jiangsu Daelim	\$ 875,035.00	N/A
MVA Power Montreal, CA	MVA Power	\$ 882,540.00	N/A
WEG Transformers Washington, MO	WEG Transformers	\$ 917,452.00	48-50 Weeks
Sunbelt Solomon Temple, TX	Sunbelt Solomon	\$ 934,821.00	54 Wks. ARO
MP Predictive Tech Orlando, FL	Maddox	\$1,064,206.08	46 Weeks
Hyundai Corporation Torrance, CA	Inc Electric	\$1,093,600.00	36 Wks. ARO
America Wire Group Los Angeles, CA	Magnetron	\$1,135,396.00	46 Weeks
JST Power Lake Mary, FL	JST Power	\$1,313,200.00	30 Weeks
Technology Inc Lake Mary, FL	Electronic	\$2,609,000.00	10-15 Months

* ECB Solutions LLC and Fleming Electric Inc. quoted only part of the transformers.

COMMENTS: Notice of the bid was advertised through our normal channels on February 19, 2024, with a bid opening date of March 19, 2024. Bids were solicited from fourteen (14) vendors and thirteen (13) were received. The award is recommended to Alpha Plotter LLC, Greenville, NC.

MWDBE/SLS Participation: Alpha Plotter, LLC, Greenville, NC is not a small local business and is not classified as a MWDBE business.

- D. Approve bid recommendation to award bid for the purchase of Relay Control Houses to VFP, Inc., Roanoke, VA, the lowest responsive, responsible bidder, in the total amount \$605,890.00, and forward to City Council for approval.

The Relay Control Houses will be bond funded through account strings:
 103.0000.0802.2207988-05.690161..CPR1000471 & 103.0000.0802.2102564-05.690161..CPR1000421

Bids were received February 1, 2024, as follows:

<u>BIDDERS</u>	<u>BASE BID</u>
VFP, Inc., Roanoke, VA	\$605,890.00

COMMENTS: The Commission is asked to approve an award for the purchase of relay control houses needed for the rebuild of P.O. Hoffer 69 to 15 x 25kV Substation and Cumberland Road 69 to 15 x 25kV Substation. Notice of the bid was advertised through PWC’s normal channels on December 20, 2023, with a bid opening date of February 1, 2024. Bids were solicited from six (6) bidders. PWC received one (1) bid for this project. The one (1) bid received was then evaluated by the Electric Systems Support-Substations and Procurement departments to ensure that the equipment cost, maintenance and availability met PWC & industry standards. The lowest responsive, responsible bidder was VFP, Inc. Roanoke, VA. **MWDBE/Local Participation:** VFP, Inc., Roanoke, VA, is not a small local or MWDBE business.

- E. Approve bid recommendation to award bid for the purchase of the Structure and Equipment needed for the rebuild of Cumberland Rd. 69 to 15 x 25 kV Substation to Substation Enterprises, Inc., Alabaster, AL, the lowest lead time, responsive, responsible bidder, in the total amount of \$426,010.00, and forward to City Council for approval.

The Cumberland Rd Substation Structure and Equipment will be bond funded via account string 103.0000.0802.2207988-05.690161..CPR1000471.

Bids were received February 22, 2024, as follows:

BIDDERS	LEAD TIME	BASE BID
Peak Substation Services, Birmingham, AL	70-72 Weeks	\$377,850.00
M.D. Henry, Pelham, AL	38-40 Weeks	\$394,932.71
Substation Enterprises, Inc., Alabaster, AL	28-30 Weeks	\$426,010.00

COMMENTS: Notice of the bid was initially advertised through PWC’s normal channels on December 18, 2023, with a bid opening date of January 26, 2024. The solicitation was readvertised due to the long lead time of the one (1) bid originally received. The readvertisement was distributed via PWC’s normal channels on January 31, 2024, with a bid opening date of February 22, 2024. Bids were solicited from six (6) vendors. PWC received three (3) bids for this project. The three (3) bids received were then evaluated by the Electric Systems Support-Substations and Procurement departments. The lowest lead time, responsive and responsible bid was submitted by Substation

Enterprises, Inc., Alabaster, Alabama. **MWDBE/Local Participation:** Substation Enterprises, Inc. is not a MWDBE or local business. Substation Enterprises intends to perform the contract with its own workforce.

- F. Approve bid recommendation to award bid for the purchase of the Structure and Equipment needed for the rebuild of P.O. Hoffer 69 to 15 x 25 kV Substation to Substation Enterprises, Inc., Alabaster, AL, the lowest lead time, responsive, responsible bidder, in the total amount of \$448,418.00, and forward to City Council for approval.

The Cumberland Rd Substation Structure and Equipment will be bond funded via account string 103.0000.0802.2102564-05.690161..CPR1000421

Bids were received February 22, 2024, as follows:

BIDDERS	LEAD TIME	BASE BID
Peak Substation Services, Birmingham, AL	70-72 Weeks	\$379,490.00
M.D. Henry, Pelham, AL	38-40 Weeks	\$408,243.04
Substation Enterprises, Inc., Alabaster, AL	28-30 Weeks	\$448,418.00

COMMENTS: Notice of the bid was initially advertised through PWC's normal channels on December 18, 2023, with a bid opening date of January 26, 2024. The solicitation was readvertised due to the long lead time of the one (1) bid originally received. The readvertisement was distributed via PWC's normal channels on January 31, 2024, with a bid opening date of February 22, 2024. Bids were solicited from six (6) vendors. PWC received three (3) bids for this project. The three (3) bids received were then evaluated by the Electric Systems Support-Substations and Procurement departments. The lowest lead time, responsive and responsible bid was submitted by Substation Enterprises, Inc., Alabaster, Alabama. **MWDBE/Local Participation:** Substation Enterprises, Inc. is not a MWDBE or local business. Substation Enterprises intends to perform the contract with its own workforce.

END OF CONSENT

IV. UPDATE ON CAPE FEAR REGIONAL THEATRE EXPANSION PROJECT

Presented by: Timothy Bryant, CEO/General Manager
Ella Wren, Cape Fear Regional Theatre
Mary Kate Burke, Cape Fear Regional Theatre

V. INFORMATION TECHNOLOGY UPDATE

Presented by: Mark Lawler, Information Technology Chief Officer

VI. GENERAL MANAGER REPORT

VII. COMMISSIONER/LIAISON COMMENTS

VIII. REPORTS AND INFORMATION

(See Tab 2)

- A. Personnel Report - March 2024
- B. Career Opportunities
- C. Actions by City Council during the meeting of March 25, 2024, related to PWC:
 - Approved Bid Recommendation – Re-Advertisement of Water Main Replacement from Robeson Street to Winslow
 - Approved Bid Recommendation – Re-Advertisement for Procurement and Construction of Gillespie B1.9 Solar PV Utility Station

IX. ADJOURN

PUBLIC WORKS COMMISSION
MEETING OF WEDNESDAY, MARCH 27, 2024
8:30 AM

Present: Donald L. Porter, Chairman
Christopher G. Davis, Vice Chairman
Ronna Rowe Garrett, Secretary
Richard W. King, Treasurer

Others Present: Timothy L. Bryant, CEO/General Manager
Derrick Thompson, City Council Liaison
Nat Robertson, Greater Fayetteville Chamber
Media

Absent: Michael Boose, Cumberland County Liaison

I. REGULAR BUSINESS

Chairman Donald Porter called the meeting of March 27, 2024, to order at 8:30 am.

PLEDGE OF ALLEGIANCE

Chairman Donald Porter led the Commission in the Pledge of Allegiance

APPROVAL OF AGENDA

Commissioner Ronna Rowe Garrett motioned to amend the agenda by removing Item IX. Motion was seconded by Commissioner Christopher Davis, and amended agenda was unanimously approved.

II. PRESENTATION

RECOGNITION OF PWC LEADERSHIP FAYETTEVILLE GRADUATES

Presented by: Nat Robertson, CEO/President Greater Fayetteville Chamber

Mr. Bryant introduced Mr. Nat Robertson, CEO/President of the Greater Fayetteville Chamber and presented Ms. Justice Hinson to recognize the PWC Leadership Fayetteville Graduates.

Mr. Robertson stated the Leadership Fayetteville has been around for decades and led by the Chamber. Leadership Fayetteville is a nine-month course, which meets once a month, touring all the county. It is a great opportunity and Mr. Robertson encourages anyone who has not taken the course to do so.

Mr. Robertson presented diplomas to Mr. Jason Briggs and Mr. John Allen. He stated they are from the 2020 class, and they were the last class before COVID, in fact, the class ended a month early because of the COVID outbreak.

III. CONSENT ITEMS

Upon motion by Commissioner Christopher Davis, seconded by Commissioner Ronna Rowe Garrett, Consent Items were unanimously approved.

- A. Approve Minutes of meeting of March 13, 2024
- B. Approve bid recommendation to award bid for the purchase of four (4) Vacuum Circuit Breakers to Meiden America Switchgear, Inc., Gray Court, SC, the lowest, responsive, responsible bidder, in the total amount of \$431,400.00, and forward to City Council for approval.

The four (4) Vacuum Circuit Breakers are budgeted in Warehouse Inventory.

Bids were received March 11, 2024, as follows:

<u>Bidders</u>	<u>Manufacturer</u>	<u>Total Cost</u>	<u>Delivery</u>
Meiden America Gray Court, SC	Meiden America	\$431,400.00	38 Weeks

COMMENTS: The Commission is asked to approve awards for the purchase of four (4) Vacuum Circuit Breakers to the lowest, responsive, responsible bidder and in the best interests of PWC to Meiden America Switchgear, Inc., Gray Court, SC. Notice of the bid was advertised through our normal channels on February 20, 2024, with a bid opening date of March 5, 2024, with no bids received. Re-Advertisement on March 6, 2024, with a bid opening date of March 11, 2024. Bids were solicited from three (3) vendors and one (1) was received. The award is recommended to Meiden America Switchgear, Inc., Gray Court, SC. **MWDBE / SLS Participation:** Meiden America Switchgear, Inc., Gray Court, SC is not a MWDBE, or local business Meiden is the manufacturer of this purchase and intends to perform the contract with its own workforce.

- C. Adopt PWC Ordinance # PWCORD2024-02 – FY24 Electric, Water/Wastewater (W/WW) Fund Budget Amendment #7

The above budget ordinance amendment #7 increases the Electric Fund by \$3,800,000 to \$308.2 million. The purpose of this amendment is to fund the overhaul of gas turbine #1 to meet the recommendations of the original equipment manufacturer by completing major overhauls at certain operational intervals, which will extend the useful life of the asset. There is no effect to the W/WW Fund.

Electric Fund

- Electric Fund Revenue: Total Electric Fund Revenue increased by \$3,800,000.
 - Total Budgetary Appropriations increased by \$3,800,000 due to increasing the Appropriation from Electric Net Position.
- Electric Fund Expenditures: Total Electric Fund Expenditures increased by \$3,800,000.
 - Capital increased by \$3,800,000 to fund one gas turbine overhaul.

W/WW Fund

- W/WW Fund Revenue: Total W/WW Fund Revenue is not affected.
- W/WW Fund Expenditures: Total W/WW Fund Expenditures is not affected.

COMMENT: Staff recommends the Commission adopt the above budget ordinance amendment PWCORD2024-02

END OF CONSENT

IV. PUBLIC HEARING REGARDING ELECTRIC LARGE SERVICE RATES

Chairman Porter opened the public hearing regarding the proposed Electric Large Service Rates and revisions to the Service Regulations and Charges.

He stated at our board meeting on March 13, 2024, this hearing was set for today, and PWC staff gave public notice of this hearing by publishing notice in a newspaper of general circulation serving this community, the Fayetteville Observer, on Sunday, March 17, 2024, and posted the same notice information, along with all relevant documents, on our website on Wednesday, March 13, 2024, with further updates to the Service Regulations and Charges posted on Friday, March 15, 2024.

He then opened the floor to Mr. Jason Alban to provide a brief summary.

Mr. Alban stated on March 13th staff presented the following:

- Recommendations for Large Service Rates for July 1/May 1; rates are as adopted on February 28, except as noted
- Large Service Rates effective July 1, 2024:
 - Large Power Service – Owing Transmission (closed to new customers)
 - Large General Service – Owing Transmission (available to new customers wishing to interconnect at the 66kV level)
 - Large General Service; replacing Large Power Service-Coincident Peak
- Updated to include interruptible load language
- Staff also recommends closing the two differential rate schedules effective July 1, 2024. No customers are on these rates.
 - Large Power Service – Noncoincident Peak Differential – Owing Transmission
 - Large Power Service – Noncoincident Peak Differential
- Current Large Power Service-Coincident Peak customers will move to the Large General Service rate effective July 1, 2024; and rate will be available to new customers

There being no written comments and no persons present wishing to speak the public hearing was closed.

Commissioner Davis moved to approve the Electric Large Service Rates, and revisions to the Service Regulations and Charges, recommended by PWC Staff. Commissioner Richard King seconded the motion, and it was unanimously approved.

V. SAFETY PROGRAM UPDATE

Presented by: Georgette Miller, General Counsel/Chief Legal Officer

Mr. Bryant presented Ms. Georgette Miller, our Chief Legal Officer, and General Counsel. She also leads our Safety Team.

Ms. Miller stated she will discuss the historical background, the current state, and the way forward.

Historical Perspective

- PWC was previously viewed as a Safety Leader in Industry and NC
- Received several OSHA, APPA, AWWA Safety Awards
- Safety program previously viewed as models by others
- Worked several periods without a Lost Time Incident, including 5 million hours from 2011 to 2015
- Butler Warner worked 16 years without a Lost Time Accident (1.2 million hours)

Current State - Data

- As of March 1, 2024, the total of 68 YTD V/E incidents with 45 (66%) being preventable
- V/E incident projection rate is annualized at 107 incidents, for this FY, which is almost double the historical average
- 1 vehicle incident every 20,500 miles (Fleet Drives 2.2m miles year)
- There is a small number of employees that are responsible for a large percentage of incidents
- Total Recordable Injury Rate (TRIR) is 0.46, less than 1



Current State - Behavior

- Strong support and desire to work safe in the rank-and-file employees
- It appears, many current and future supervisors of the rank-and-file see safety procedures as hinderance to completing tasks and not as a tool
- There is inconsistency in Safety Manuals and inconsistency in procedures for accountability

Guiding Principles & Pillars

- You cannot get good outcomes from Bad Policies
- You cannot change what you cannot identify and/or quantify
- The only constant in business is change ... so embrace it. Change is coming.



Good Policies

- The backbone of PWC's prior historical success in the Safety Department was a comprehensive procedure manual that was in place decades – THE GREEN BOOK.
- The GREEN BOOK is being updated and reinstated.
- The updating process will involve all stakeholders so all parties will have agency in the process.
- Milestone dates – April 1, May 1, July 1, and Sept 30
- Everyone will know what the Green Book procedures are, and everyone will be held accountable.

Measurement Systems

- The Safety Department will be deploying a Safety and Risk Management Software (KPA) on or before July 1, 2024. This software will:

- Track all data relating to Safety and Risk in a readily available repository.
- Through the use of accurate, up to date and data driven reports, it will allow us to identify areas or critical need quickly and deploy resources efficiently.
- All future processes and safety initiatives will be driven by identifiable and verifiable data. The data will lead us.
- We are also leveraging technology to keep our employees educated, current in their areas of specialty and trained.

Embrace Change

- The hardest of our three Pillars...EMBRACING CHANGE
 - CHANGING THE CULTURE OF A WORKFORCE
 - Nothing succeeds like success, therefore, what does success look like? We need success in implementation, in order to have the employees embrace the change.
 - Implementing the Green Book in a manner that is TRANSPARENT and has CLEAR and UNDERSTANDABLE GUIDELINES
 - Holding Supervisors and Managers accountable
 - Using data and analytics to make Safety's recommendations unassailable
 - Making it clear to the employees the fact that the Safety Department is a resource for everyone and is also an umpire merely calling "balls" and "strikes"
- Ms. Miller went on to state it is morning in the Safety Department at PWC and failure is not a viable option. The consequences of inaction or failure are outside our risk tolerance.

Following Ms. Miller's presentation staff responded to comments and questions from the Commissioners regarding PWC's safety history, culture, and goals. Additional discussion ensued.

VI. GENERAL MANAGER REPORT

Safety

Mr. Bryant repeated Commissioner Porter's statement, everyone of us is a safety officer. And there are some of us in formal safety roles, but we are all safety officers.

People

Kathy Miller is our current Chief Customer Care Officer, but this week is her last week at PWC after a storied career here. She has demonstrated her commitment to PWC, most recently stepping up to be our Chief Customer Care Officer after the untimely passing of Mark Brown. She has devoted her time and efforts to her team and to PWC in ensuring our customers, current and potential are treated with the utmost respect and professionalism while helping to drive down customer bills. He went on to state she will be sorely missed among the team, and we wish her nothing but the best in her retirement.

Carolyn Justice-Hinson, our previous Communications and Community Relations Officer is now our new Chief Customer Care Officer of PWC. Carolyn is widely known for her passion for PWC and customer advocacy. It is her spirit of knowledge about PWC and her customer advocacy that makes her the ideal leader to take the Customer Care Team to the next level of service to our customers. Carolyn's previous role, leading the CCR team has been posted internally and externally and the HR

and recruiting team have Mr. Bryant's full support and drive to get this position filled as quickly and diligently as possible, with a strong preference to get it filled from within.

In order to get even better at delivering our phenomenal services, Mr. Bryant thanks the Process Improvement Culture Change Team. A large percentage of our team members have taken the introductory courses for yellow belt and the introduction to process improvement. The Corporate Development Team has performed extremely well in leading the training efforts, as well as helping the organization identify the most impactful processes requiring improvement to help PWC deliver its commitment to customers for low cost, reliable electric, water, and wastewater services. This culture change will not happen overnight, however learning new skills and techniques to be more efficient are not always easy. However, as we move into this direction PWC, and its customers will directly benefit from this change and how we do our everyday business more efficiently.

Mr. Bryant went on to state with all the change going on in the organization, it is very important for our officers, directors, managers and supervisors to all understand the thoughts and feelings of our employees. He stated with all the culture change going on concurrently, we need everyone onboard with our culture change. We need to all keep our heads and our mentality in the game. And it begins with employee engagement from our leadership, ensuring we are interacting with our team members.

Community Engagement

Mr. Bryant thanked the Communications and Community Relations (CCR) Team. The PWC Expo was held at the Skyview on Hay last Friday with great success. CCR, Customer Care and other employees were on hand to ensure customers' questions were addressed.

PWC Day will be held on May 2nd. Stay tuned for more details.

Annual water treatment change over process will end this week.

Running the Business

There are no significant operational issues to be discussed at this time.

VII. COMMISSIONER/LIAISON COMMENTS

Council Member Derrick Thompson

Council Member Thompson stated the PWC Expo was good, and the community was all in, and that is how great of an expo it was. He went on to state events like that keep the community informed, prepared and helps them save money. He is grateful for the expo; it was a great turnout.

Commissioner Richard King

No Comment

Commissioner Christopher Davis

Commissioner Davis provided an update from the ElectriCities Connections Summit. He stated PWC is the tip of the spear at ElectriCities. The topics were amazing. He stated there were three he thought

were transformational: Succession Planning; The Innovation of AI and Technology Innovation; and Leadership Styles.

Commissioner Ronna Rowe Garrett

Commissioner Garrett thanked Kathy Miller. She stated she stepped up after Mark Brown, who was an icon in the community, and she did a fantastic job. Commissioner Garrett stated she looks forward to seeing Ms. Justice-Hinson in her new role. It is a great part of our succession plan.

She also wished everyone a good weekend. It is the trifecta week for her, the Holy Week, the NCAA Tournament, and she is heading to the beach.

Commissioner Donald Porter

Commissioner Porter stated it has been a great month. He went to the CAG last week, and it is a great group of people. He thanked Ms. Justice Hinson for all she has done, and he thanked Ms. Miller as well for stepping up after Mr. Brown and for all she accomplished.

He also informed the Commission his daughter was selected for promotion to SES, which means she is a GS15 and is being promoted to General Officer rank.

VIII. REPORTS AND INFORMATION

The Commission acknowledges receipt of the following reports and information.

- A. Monthly Cash Flow Report – February 2024
- B. Recap of Uncollectible Accounts – February 2024
- C. Purchase Orders – February 2024
- D. Utility Payments by Payment Type – February 2024
- E. Financial Statement Recaps – February 2024
 - Electric Systems
 - Water/Wastewater
- F. Career Opportunities
- G. Actions by City Council during the meeting of March 14, 2024, related to PWC:
 - Approved Bid Recommendation – Cross Creek and Rockfish Creek Water Reclamation Facilities Screw Pump Improvements
 - Approved Bid Recommendation – Relay Control Switchboards

~~IX. CLOSED SESSION PURSUANT TO NORTH CAROLINA GENERAL STATUTES 143-318.11(A)(3) FOR LEGAL MATTERS~~

X. ADJOURNMENT

There being no further business, upon motion by Commissioner Christopher Davis, seconded by Commissioner Ronna Rowe Garrett, and unanimously approved, the Commission adjourned at 9:20 a.m.

RONNA ROWE GARRETT, COMMISSIONER
DONALD L. PORTER, COMMISSIONER
CHRISTOPHER G. DAVIS, COMMISSIONER
RICHARD W. KING, COMMISSIONER
TIMOTHY L. BRYANT, CEO/GENERAL MANAGER



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March 18, 2024

MEMO TO: Timothy L. Bryant, CEO/General Manager

FROM: James Scaccia, Fleet Manager *JS*

SUBJECT: Recommendation to Declare Personal Property as Surplus and Authorize Sale of Property by Public Auction

Fayetteville Public Works Commission ("PWC") owns a 2010 Ford F-450 Camera Inspection Van, VIN #1FDAF4HY3AEA83122 (the "Personal Property"). The Personal Property is aging and unreliable for PWC's current needs. PWC has already replaced the Personal Property with a more reliable and sustainable asset. As such, PWC staff has determined that PWC has no use for the Personal Property at this time and that it would be in PWC's best interest to sell the Personal Property and recoup some of its investment. PWC staff estimates that the value of the Personal Property is at least thirty thousand dollars (\$30,000.00).

North Carolina General Statute ("NCGS") §160A-266 sets forth the methods by which the Commission can sell property. That statute provides in part that personal property valued at thirty thousand dollars (\$30,000) or more may be sold by any method permitted thereby.

NCGS §160A-270 permits the Commission to sell property by authorizing the establishment of an electronic auction procedure or by authorizing the use of existing private or public electronic auction services.

Therefore, PWC staff requests that the Commission declare the Personal Property as surplus and authorize the sale of the Property by electronic auction and the publishing of the notice of the auction solely by electronic means in accordance with NCGS §160A-270. If approved, staff will advertise and auction the Property on Govdeals.com consistent with North Carolina law and current practice.

**RESOLUTION TO DECLARE PERSONAL PROPERTY AS SURPLUS
AND AUTHORIZE SALE OF PROPERTY BY PUBLIC AUCTION**

WHEREAS, the Fayetteville Public Works Commission (“PWC”) owns certain personal property more specifically described as one (1) 2010 Ford F-450 Camera Inspection Van VIN#1FDAF4HY3AEA83122 (the “Personal Property”) that is surplus to PWC’s needs; and

WHEREAS, North Carolina General Statutes §160A-266 permits the Commission to sell personal property with an estimated value of \$30,000 or more by public auction upon approval by the Commission in accordance with North Carolina General Statutes § 160A-270 and after publication of a notice announcing the auction;

**THEREFORE, LET IT BE RESOLVED BY THE COMMISSIONERS OF THE
FAYETTEVILLE PUBLIC WORKS COMMISSION THAT:**

1. The Commission declares the Personal Property as surplus and authorizes its sale by public auction.
2. Following the adoption of this Resolution, Commission staff shall cause notice of the sale and information about the Personal Property to be posted on the GovDeals website at www.govdeals.com at least ten (10) days prior to bid opening. The notice shall summarize the contents of this Resolution and specify the date and time end date of the auction.
3. The auction will be conducted electronically through, and electronic bids shall be posted on, the GovDeals website at www.govdeals.com, beginning no later than 9:00 a.m. on Friday, April 12, 2024.
4. The terms of the sale are that (a) the Personal Property be sold in its current condition, as is, and the Commission gives no warranty whatsoever with respect to the Personal Property, whether express or implied by law; (b) that the winning bidder pay the full amount of the winning bid by the close of business not later than five (5) business days from the time and date of the issuance of a Buyer’s Certificate, as defined by GovDeals’ “Buyer Terms and Conditions”, in cash or with a certified check or cashier’s check; and (c) such other terms of sale as may be posted on the GovDeals’ website for the public auction of the Personal Property.
5. PWC shall reserve the right to withdraw the Personal Property from sale at any time and to reject all bids.
6. PWC’s Chief Administrative Officer is hereby authorized to execute conveyance documents on behalf of PWC to transfer title to the Personal Property to the winning bidder.
7. The Commission approves publishing this resolution as the notice of the public auction, and that such notice may be advertised by electronic means only.

ADOPTED this 10th day of April, 2024.

FAYETTEVILLE PUBLIC WORKS COMMISSION

Donald L. Porter, Chairman

ATTEST:

Ronna Garrett, Secretary

RONNA ROWE GARRETT, COMMISSIONER
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April 1, 2024

MEMORANDUM

To: Timothy L. Bryant, CEO/General Manager

CC: Susan Fritzen, Chief Administrative Officer
Glenn Anderson, Principal Engineer – Material Standards

From: Victoria McAllister, Procurement Manager

Subject: Procurement Summary for PWC2324061 - Distribution Transformer Three Phase Pad Mounts

Public Purpose. PWC is looking to restock the warehouse with their min/ max stock of Distribution Transformer Three Phase Pad Mounts for upcoming work orders.

Bid Dates.

Advertisement	Monday, February 19, 2024
Question Deadline	Tuesday, March 5, 2024
Addendum Deadline	Thursday, March 7, 2024,
Bid Opening	Tuesday, March 19, 2024

Bid Tabulation.

Bidder	Manufacturer	Total Cost	Lead Time
ECB Solutions LLC	Maddox	\$383,000.00	10-12 Weeks*
Fleming Electric Inc	Magnetron	\$427,536.00	62-64 Weeks*
Alpha Plotter	Eaglerise	\$767,188.10	18-20 Weeks
Amek A&S Inc	Electric	\$868,700.00	40 Weeks ARO
PulseMac Solutions	Jiangsu Daelim	\$875,035.00	N/A
MVA Power	MVA Power	\$882,540.00	N/A
WEG Transformers	WEG Transformers	\$917,452.00	48-50 Weeks
Sunbelt Solomon	Sunbelt Solomon	\$934,821.00	52-54 Week ARO
MP Predictive Tech	Maddox	\$1,064,206.08	46 Weeks
Hyundai Corporation	Inc Electric	\$1,093,600.00	36 Weeks ARO
American Wire	Magnetron	\$1,135,396.00	46 Weeks
JST Power	JST Power	\$1,313,200.00	30 Weeks
Technology Inc	Electronics	\$2,609,000.00	10-15 Months

Funding. Warehouse Inventory

Award Recommendation Status. PWC's Principal Engineer reviewed the bid to ensure it conforms with the requirements and provided an award recommendation for the lowest responsive, responsible bidder, which quoted all transformers which was Alpha Plotter. ECB Solutions LLC and Fleming Electric Inc. quoted part of the transformers. The Procurement Department has prepared an action request form for the April 10, 2024 Commission meeting for permission to award to Alpha Plotter.

**PUBLIC WORKS COMMISSION
ACTION REQUEST FORM**

TO: Timothy L. Bryant, CEO/General Manager

DATE: 4/1/2024

FROM: Victoria McAllister, Procurement Manager

.....

ACTION REQUESTED: Approve award for the purchase of Distribution Transformers Three Phase Pad Mounts

BID/PROJECT NAME: Distribution Transformers Three Phase Pad Mounts

BID DATE: March 19, 2024

DEPARTMENT: Warehouse

BUDGET INFORMATION: Warehouse Inventory

.....

BIDDERS	MANUFACTURER	TOTAL PRICE	DELIVERY
ECB Solutions LLC Oxford, MS	Maddox	\$383,000.00	10-12 Weeks*
Fleming Electric Inc San Francisco, CA	Magnetron	\$427,536.00	62-64 Weeks*
Alpha Plotter LLC Greenville, NC	Eaglerise	\$767,188.10	18-20 Weeks
Amek A&S Inc South Gate, CA	Electric	\$868,700.00	40 Weeks ARO
PulseMac Solutions San Antonio, TX	Jiangsu Daelim	\$875,035.00	N/A
MVA Power Montreal, CA	MVA Power	\$882,540.00	N/A
WEG Transformers Washington, MO	WEG Transformers	\$917,452.00	48-50 Weeks
Sunbelt Solomon Temple, TX	Sunbelt Solomon	\$934,821.00	54-54 Weeks ARO
MP Predictive Tech Orlando, FL	Maddox	\$1,064,206.08	46 Weeks
Hyundai Corporation Torrance, CA	Inc Electric	\$1,093,600.00	36 Weeks ARO
America Wire Group Los Angeles, CA	Magnetron	\$1,135,396.00	46 Weeks
JST Power Lake Mary, FL	JST Power	\$1,313,200.00	30 Weeks
Technology Inc Lake Mary, FL	Electronic	\$2,609,000.00	10-15 Months

.....

AWARD RECOMMENDED TO:

Distribution Transformers Three Phase Pad Mounts - Alpha Plotter LLC, Greenville, NC

BASIS OF AWARDS: Lowest responsive, responsible bidder and in the best interests of PWC.

COMMENTS: The Commission is asked to approve awards for the purchase of Distribution Transformers Three Phase Pad Mounts to the lowest responsive, responsible bidder and in the best interests of PWC to Alpha Plotter LLC, Greenville, NC. ECB Solutions LLC and Fleming Electric Inc. quoted only part of the transformers. Notice of the bid was advertised through our normal channels on February 19, 2024, with a bid opening date of March 19, 2024. Bids were solicited from fourteen (14) vendors and thirteen (13) were received. The award is recommended to Alpha Plotter LLC, Greenville, NC

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ACTION BY COMMISSION
APPROVED _____ **REJECTED** _____
DATE _____

ACTION BY COUNCIL
APPROVED _____ **REJECTED** _____
DATE _____

BID HISTORY
Distribution Transformers
Three Phase Pad Mounts
BID DATE: March 19, 2024

Advertisement

1. PWC Website 2/19/2024 through 3/19/2024

List of Prospective Bidders Notified of Bid

1. ECB Solutions LLC, Oxford, MS
2. Fleming Electric Inc, San Francisco, CA
3. Alpha Plotter LLC, Greenville, NC
4. Amek A&S Inc, South Gate, CA
5. PulseMac Solutions, San Antonio, TX
6. MVA Power, Montreal, CA
7. WEG Transformers, Washington, MO
8. Sunbelt Solomon, Temple, TX
9. MP Predictive Tech, Orlando, FL
10. Hyundai Corporation, Torrance, CA
11. America Wire Group, Los Angeles, CA
12. JST Power, Lake Mary, FL
13. Technology Inc., Lake Mary, FL
14. Howard Industries, Laurel, MS

**PWC Procurement Mailing List- Registered vendors via the PWC website and BBR registrants.
(approximately 2000+ contacts)**

Small Business Administration Programs:

Small Business Administration Regional Office (SBA)
NC Procurement & Technical Assistance Center (NCPTAC)
Veterans Business Outreach Center (VBOC)
Small Business Technology Center (SBTDC)
Women's Business Center of Fayetteville (WBC)

Local Business and Community Programs

FSU Construction Resource Office (FSUCRO)
FSU Economic Development Administration Program (FSUEDA)
FSU Career Pathways Initiative
NAACP, Fayetteville Branch
FTCC Small Business Center (SBC)
Greater Fayetteville Chamber, RFP posting submitted
Hope Mills Chamber
Spring Lake Chamber
Hoke Chamber
Fayetteville Business & Professional League (FBPL)

State Business and Community Programs

NC Institute of Minority Economic Development (The Institute) Durham, NC

NAACP, State Branch Raleigh, NC

National Utility Contracting Association- NC Chapter (NUCA)

Durham Chapter of the National Association of Women in Construction (NAWIC)

South Atlantic Region of National Association of Women in Construction (NAWIC)

The Hispanic Contractors Association of the Carolinas (HCAC)

United Minority Contractors of North Carolina

International Women in Transportation- Triangle Chapter

Media

Fayetteville Observer

WIDU, AM1600

IBronco Radio at FSU

Fayetteville Press News

Up & Coming Weekly

Bladen Journal

Greater Fayetteville Business Journal

MWDBE / SLS Participation

Alpha Plotter, LLC, Greenville, NC is not a small local business and is not classified as a MWDBE business.

RONNA ROWE GARRETT, COMMISSIONER
DONALD L. PORTER, COMMISSIONER
CHRISTOPHER G. DAVIS, COMMISSIONER
RICHARD W. KING, COMMISSIONER
TIMOTHY L. BRYANT, CEO/GENERAL MANAGER



FAYETTEVILLE PUBLIC WORKS COMMISSION
955 OLD WILMINGTON RD
P.O. BOX 1089
FAYETTEVILLE, NORTH CAROLINA 28302-1089
TELEPHONE (910) 483-1401
WWW.FAYPWC.COM

March 25, 2024

MEMORANDUM

To: Timothy L. Bryant, CEO/General Manager

CC: Susan Fritzen, Chief Administrative Officer
Jonathan Rynne, Chief Electric Officer

From: Victoria McAllister, Procurement Manager

Subject: Procurement Summary for PWC2324035-Relay Control Houses

Public Purpose. PWC solicited bids from qualified vendors to provide relay control houses needed for P.O. Hoffer 69 to 15 x25kV and Cumberland Road 69 to 15 kV substations.

Bid Dates.

Advertisement	Wednesday, December 20, 2023
Question Deadline	Tuesday, January 2, 2024
Addendum Deadline	Friday, January 5, 2024
Initial IFB Deadline	Friday, January 17, 2024
IFB Deadline Extension	Thursday, February 1, 2024

Addendum/s. Addendums are prepared to modify the advertised Invitation for Bid (IFB) or to provide answers to questions asked by the potential bidders during the question-and-answer period. Addendums listed below are for the original advertisement only. There were no addendums for the readvertisement solicitation.

No.	Addendum for Modifications (M) or Questions (Q)
1	M - modified the bid package to updated technical specifications, drawings as well update bid pricing form. The submission deadline was also extended.

Bid Tabulation.

Vendor	Total Bid
VFP, Inc., Roanoke, VA	\$605,890.00

Funding. Bond Funding

Award Recommendation Status. The Procurement Department has prepared an Action Request Form for permission to award to the lowest responsive, responsible bidder VFP, Inc., Roanoke, VA. The target Commission meeting is April 10, 2024.

**FAYETTEVILLE PUBLIC WORKS COMMISSION
ACTION REQUEST FORM**

TO: Timothy Bryant, CEO/General Manager

DATE: March 25, 2024

FROM: Candice S. Kirtz, Director of Supply Chain

.....

ACTION REQUESTED: Approve award for the purchase of relay control houses solicited under bid number PWC2324035.

BID/PROJECT NAME: Relay Control Houses

BID DATE: February 1, 2024

DEPARTMENT: Electric Systems Support

BUDGET INFORMATION: This project will be bond funded via the following account strings:
103.0000.0802.2207988-05.690161..CPR1000471 & 103.0000.0802.2102564-05.690161..CPR1000421

.....

BIDDERS

BASE BID

VFP, Inc. Roanoke, VA

\$605,890.00

.....

AWARD RECOMMENDED TO: VFP, Inc. Roanoke, VA

BASIS OF AWARD: Lowest responsive, responsible bidder

COMMENTS: The Commission is asked to approve an award for the purchase of relay control houses needed for the rebuild of P.O. Hoffer 69 to 15 x 25kV Substation and Cumberland Road 69 to 15 x 25kV Substation. Notice of the bid was advertised through PWC's normal channels on December 20, 2023, with a bid opening date of February 1, 2024. Bids were solicited from six (6) bidders. PWC received one (1) bid for this project. The one (1) bid received was then evaluated by the Electric Systems Support-Substations and Procurement departments. The lowest responsive, responsible bidder was VFP, Inc. Roanoke, VA. Therefore, PWC recommends awarding this project to the lowest responsive, responsible bidder, VFP, Inc. Roanoke, VA.

.....

ACTION BY COMMISSION

APPROVED _____ REJECTED _____

DATE _____

ACTION BY COUNCIL

APPROVED _____ REJECTED _____

DATE _____

BID HISTORY

Relay Control Houses

BID DATE: February 1, 2024, at 2:00 pm

Advertisement

1. PWC Website 12/20/2023 through 2/1/2024

List of Prospective Bidders Notified of Bid

1. Tatman Associates, Inc., Solon, OH
2. Substation Enterprises, Inc., Alabaster, AL
3. Lekson Associates, Inc., Raleigh, NC
4. Jake Rudisill Associations, Charlotte, NC
5. Schweitzer Engineering Laboratories, Mt. Holly, NC
6. VFP, Inc., Roanoke VA

**PWC Procurement Mailing List- Registered vendors via the PWC website and BBR registrants.
(approximately 2000+ contacts)**

Small Business Administration Programs:

Small Business Administration Regional Office (SBA)
NC Procurement & Technical Assistance Center (NCPTAC)
Veterans Business Outreach Center (VBOC)
Small Business Technology Center (SBTDC)
Women's Business Center of Fayetteville (WBC)

Local Business and Community Programs

FSU Construction Resource Office (FSUCRO)
FSU Economic Development Administration Program (FSUEDA)
FSU Career Pathways Initiative
NAACP, Fayetteville Branch
FTCC Small Business Center (SBC)
Greater Fayetteville Chamber, RFP posting submitted
Hope Mills Chamber
Spring Lake Chamber
Hoke Chamber
Fayetteville Business & Professional League (FBPL)

State Business and Community Programs

NC Institute of Minority Economic Development (The Institute) Durham, NC
NAACP, State Branch Raleigh, NC
National Utility Contracting Association- NC Chapter (NUCA)
Durham Chapter of the National Association of Women in Construction (NAWIC)
South Atlantic Region of National Association of Women in Construction (NAWIC)
The Hispanic Contractors Association of the Carolinas (HCAC)
United Minority Contractors of North Carolina
International Women in Transportation- Triangle Chapter

Media

Fayetteville Observer
WIDU, AM1600
IBronco Radio at FSU
Fayetteville Press News
Up & Coming Weekly
Bladen Journal
Greater Fayetteville Business Journal

MWDBE / Local Participation

VFP, Inc., Roanoke, VA is not a small local or MWDBE business. VFP, Inc.

RONNA ROWE GARRETT, COMMISSIONER
DONALD L. PORTER, COMMISSIONER
CHRISTOPHER G. DAVIS, COMMISSIONER
RICHARD W. KING, COMMISSIONER
TIMOTHY L. BRYANT, CEO/GENERAL MANAGER



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955 OLD WILMINGTON RD
P.O. BOX 1089
FAYETTEVILLE, NORTH CAROLINA 28302-1089
TELEPHONE (910) 483-1401
WWW.FAYPWC.COM

April 3, 2024

MEMORANDUM

To: Timothy L. Bryant, CEO/General Manager

CC: Susan Fritzen, Chief Administrative Officer
Jonathan Rynne, Chief Electric Officer

From: Victoria McAllister, Procurement Manager

Subject: Procurement Summary for PWC2324039- Rebid- Cumberland Rd.
Substation Structure and Equipment

Public Purpose. PWC solicited bids from qualified vendors to provide structure and equipment needed for the rebuild of Cumberland Rd. 69 to 15 x 25 kV Substation.

Bid Dates.

Advertisement	Monday, December 18, 2023
Question Deadline	Tuesday, January 2, 2024
Addendum Deadline	Friday, January 5, 2024
Initial IFB Deadline	Friday, January 17, 2024
IFB Deadline Extension	Friday, January 26, 2024
Re- Advertisement	Wednesday, January 31, 2024
Question Deadline	Tuesday, February 6, 2024
Addendum Deadline	Friday, February 8, 2024
Initial IFB Deadline	Friday, February 15, 2024
IFB Deadline Extension	Friday, February 22, 2024

Addendum/s. Addendums are prepared to modify the advertised Invitation for Bid (IFB) or to provide answers to questions asked by the potential bidders during the question-and-answer period. Addendums listed below are for the original advertisement only. There were no addendums for the readvertisement solicitation.

No.	Addendum for Modifications (M) or Questions (Q)
1	M - Extended the submission deadline

BUILDING COMMUNITY CONNECTIONS SINCE 1905

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Q - Answered questions

Bid Tabulation.

Bidders	Lead Time	Base Bid
Peak Substation Services, Birmingham, AL	70-72 Weeks	\$377,850.00
M.D. Henry, Pelham, AL	38-40 Weeks	\$394,932.71
Substation Enterprises, Inc., Alabaster, AL	28-30 Weeks	\$426,010.00

Funding. Bond Funding

Award Recommendation Status. The Procurement Department has prepared an Action Request Form for permission to award to the responsive, responsible bidder with the lowest lead time, Substation Enterprises, Inc., Alabaster, Alabama. The target Commission meeting is April 10, 2024.

**FAYETTEVILLE PUBLIC WORKS COMMISSION
ACTION REQUEST FORM**

TO: Timothy Bryant, CEO/General Manager

DATE: April 3, 2024

FROM: Candice S. Kirtz, Director of Supply Chain

.....
ACTION REQUESTED: Approve award for the purchase of structure and equipment solicited under bid number PWC2324039-REBID.

BID/PROJECT NAME: Cumberland Rd. Substation Structure and Equipment

BID DATE: February 22, 2024

DEPARTMENT: Electric Systems Support

BUDGET INFORMATION: This project will be bond funded via the following account string:
103.0000.0802.2207988-05.690161..CPR1000471.

.....

BIDDERS	LEAD TIME	BASE BID
Peak Substation Services, Birmingham, AL	70-72 Weeks	\$377,850.00
M.D. Henry, Pelham, AL	38-40 Weeks	\$394,932.71
Substation Enterprises, Inc., Alabaster, AL	28-30 Weeks	\$426,010.00

.....

AWARD RECOMMENDED TO: Substation Enterprises, Inc., Alabaster, Alabama

BASIS OF AWARD: Lowest lead time, responsive, responsible bidder

COMMENTS: The Commission is asked to approve an award for the purchase of structure and equipment needed for the rebuild of Cumberland Rd. 69 to 15 x 25 kV Substation. Notice of the bid was initially advertised through PWC's normal channels on December 18, 2023, with a bid opening date of January 26, 2024. The solicitation was readvertised due to the long lead time of the one (1) bid originally received. The readvertisement was distributed via PWC's normal channels on January 31, 2024, with a bid opening date of February 22, 2024. Bids were solicited from six (6) vendors. PWC received three (3) bids for this project. The three (3) bids received were then evaluated by the Electric Systems Support-Substations and Procurement departments. The lowest lead time, responsive and responsible bid was submitted by Substation Enterprises, Inc., Alabaster, Alabama. Therefore, PWC recommends awarding this project to the responsive, responsible bidder with the lowest lead time, Substation Enterprises, Inc., Alabaster, Alabama.

.....

ACTION BY COMMISSION

APPROVED _____ **REJECTED** _____

DATE _____

ACTION BY COUNCIL

APPROVED _____ **REJECTED** _____

DATE _____

BID HISTORY

Cumberland Rd. Substation Structure and Equipment

BID DATE: February 22, 2024, at 1:00 pm

Advertisement

1. PWC Website 12/18/2023 through 2/22/2024

List of Prospective Bidders Notified of Bid

1. Associated Substation Engineering Inc., Bremen, GA
2. Substation Enterprises, Inc., Alabaster, AL
3. Lekson Associates, Inc., Raleigh, NC
4. M.D. Henry Company, Inc., Pelham, AL
5. Peak Substation Services, Birmingham, AL
6. Tatman Associates, Inc, Solon, OH

**PWC Procurement Mailing List- Registered vendors via the PWC website and BBR registrants.
(approximately 2000+ contacts)**

Small Business Administration Programs:

Small Business Administration Regional Office (SBA)
NC Procurement & Technical Assistance Center (NCPTAC)
Veterans Business Outreach Center (VBOC)
Small Business Technology Center (SBTDC)
Women's Business Center of Fayetteville (WBC)

Local Business and Community Programs

FSU Construction Resource Office (FSUCRO)
FSU Economic Development Administration Program (FSUEDA)
FSU Career Pathways Initiative
NAACP, Fayetteville Branch
FTCC Small Business Center (SBC)
Greater Fayetteville Chamber, RFP posting submitted
Hope Mills Chamber
Spring Lake Chamber
Hoke Chamber
Fayetteville Business & Professional League (FBPL)

State Business and Community Programs

NC Institute of Minority Economic Development (The Institute) Durham, NC
NAACP, State Branch Raleigh, NC
National Utility Contracting Association- NC Chapter (NUCA)
Durham Chapter of the National Association of Women in Construction (NAWIC)
South Atlantic Region of National Association of Women in Construction (NAWIC)
The Hispanic Contractors Association of the Carolinas (HCAC)
United Minority Contractors of North Carolina
International Women in Transportation- Triangle Chapter

Media

Fayetteville Observer

WIDU, AM1600
IBronco Radio at FSU
Fayetteville Press News
Up & Coming Weekly
Bladen Journal
Greater Fayetteville Business Journal

MWDBE / Local Participation

Substation Enterprises, Inc. is not a MWDBE or local business. Substation Enterprises intends to perform the contract with its own workforce.

RONNA ROWE GARRETT, COMMISSIONER
DONALD L. PORTER, COMMISSIONER
CHRISTOPHER G. DAVIS, COMMISSIONER
RICHARD W. KING, COMMISSIONER
TIMOTHY L. BRYANT, CEO/GENERAL MANAGER



FAYETTEVILLE PUBLIC WORKS COMMISSION
955 OLD WILMINGTON RD
P.O. BOX 1089
FAYETTEVILLE, NORTH CAROLINA 28302-1089
TELEPHONE (910) 483-1401
WWW.FAYPWC.COM

April 3, 2024

MEMORANDUM

To: Timothy L. Bryant, CEO/General Manager

CC: Susan Fritzen, Chief Administrative Officer
Jonathan Rynne, Chief Electric Officer

From: Victoria McAllister, Procurement Manager

Subject: Procurement Summary for PWC2324038- P.O. Hoffer Substation Structure and Equipment

Public Purpose. PWC solicited bids from qualified vendors to provide structure and equipment needed for the rebuild of P.O. Hoffer 69 to 15 x 25 kV Substation.

Bid Dates.

Advertisement	Monday, December 18, 2023
Question Deadline	Tuesday, January 2, 2024
Addendum Deadline	Friday, January 5, 2024
Initial IFB Deadline	Friday, January 17, 2024
IFB Deadline Extension	Friday, January 26, 2024
Re- Advertisement	Wednesday, January 31, 2024
Question Deadline	Tuesday, February 6, 2024
Addendum Deadline	Friday, February 8, 2024
Initial IFB Deadline	Friday, February 15, 2024
IFB Deadline Extension	Friday, February 22, 2024

Addendum/s. Addendums are prepared to modify the advertised Invitation for Bid (IFB) or to provide answers to questions asked by the potential bidders during the question-and-answer period. Addendums listed below are for the original advertisement only. There were no addendums for the readvertisement solicitation.

No.	Addendum for Modifications (M) or Questions (Q)
1	M - The submission deadline was extended.

BUILDING COMMUNITY CONNECTIONS SINCE 1905

AN EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

Q- Answered questions.

Bid Tabulation.

Bidders	Lead Time	Base Bid
Peak Substation Services, Birmingham, AL	70-72 Weeks	\$379,490.00
M.D. Henry, Pelham, AL	38-40 Weeks	\$408,243.04
Substation Enterprises, Inc., Alabaster, AL	28-30 Weeks	\$448,418.00

Funding. Bond Funding

Award Recommendation Status. The Procurement Department has prepared an Action Request Form for permission to award to the responsive, responsible bidder with the lowest lead time, Substation Enterprises, Inc., Alabaster, Alabama. The target Commission meeting is April 10, 2024.

**FAYETTEVILLE PUBLIC WORKS COMMISSION
ACTION REQUEST FORM**

TO: Timothy Bryant, CEO/General Manager

DATE: April 3, 2024

FROM: Candice S. Kirtz, Director of Supply Chain

.....
ACTION REQUESTED: Approve award for the purchase of structure and equipment solicited under bid number PWC2324038-REBID.

BID/PROJECT NAME: P.O. Hoffer Substation Structure and Equipment

BID DATE: February 22, 2024

DEPARTMENT: Electric Systems Support

BUDGET INFORMATION: This project will be bond funded via the following account string:
103.0000.0802.2102564-05.690161..CPR1000421

.....

BIDDERS	LEAD TIME	BASE BID
Peak Substation Services, Birmingham, AL	70-72 Weeks	\$379,490.00
M.D. Henry, Pelham, AL	38-40 Weeks	\$408,243.04
Substation Enterprises, Inc., Alabaster, AL	28-30 Weeks	\$448,418.00

.....

AWARD RECOMMENDED TO: Substation Enterprises, Inc., Alabaster, Alabama

BASIS OF AWARD: Lowest lead time, responsive, responsible bidder

COMMENTS: The Commission is asked to approve an award for the purchase of structure and equipment needed for the rebuild of P.O. Hoffer 69 to 15 x 25 kV Substation. Notice of the bid was initially advertised through PWC's normal channels on December 18, 2023, with a bid opening date of January 26, 2024. The solicitation was readvertised due to the long lead time of the one (1) bid originally received. The readvertisement was distributed via PWC's normal channels on January 31, 2024, with a bid opening date of February 22, 2024. Bids were solicited from six (6) vendors. PWC received three (3) bids for this project. The three (3) bids received were then evaluated by the Electric Systems Support-Substations and Procurement departments. The lowest lead time, responsive and responsible bid was submitted by Substation Enterprises, Inc., Alabaster, Alabama. Therefore, PWC recommends awarding this project to the responsive, responsible bidder with the lowest lead time, Substation Enterprises, Inc., Alabaster, Alabama.

.....
ACTION BY COMMISSION

APPROVED _____ **REJECTED** _____

DATE _____

ACTION BY COUNCIL

APPROVED _____ **REJECTED** _____

DATE _____

BID HISTORY

P.O. Hoffer Substation Structure and Equipment

BID DATE: February 22, 2024, at 2:00 pm

Advertisement

1. PWC Website 12/18/2023 through 2/22/2024

List of Prospective Bidders Notified of Bid

1. Associated Substation Engineering Inc., Bremen, GA
2. Substation Enterprises, Inc., Alabaster, AL
3. Lekson Associates, Inc., Raleigh, NC
4. M.D. Henry Company, Inc., Pelham, AL
5. Peak Substation Services, Birmingham, AL
6. Tatman Associates, Inc, Solon, OH

**PWC Procurement Mailing List- Registered vendors via the PWC website and BBR registrants.
(approximately 2000+ contacts)**

Small Business Administration Programs:

Small Business Administration Regional Office (SBA)
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Local Business and Community Programs

FSU Construction Resource Office (FSUCRO)
FSU Economic Development Administration Program (FSUEDA)
FSU Career Pathways Initiative
NAACP, Fayetteville Branch
FTCC Small Business Center (SBC)
Greater Fayetteville Chamber, RFP posting submitted
Hope Mills Chamber
Spring Lake Chamber
Hoke Chamber
Fayetteville Business & Professional League (FBPL)

State Business and Community Programs

NC Institute of Minority Economic Development (The Institute) Durham, NC
NAACP, State Branch Raleigh, NC
National Utility Contracting Association- NC Chapter (NUCA)
Durham Chapter of the National Association of Women in Construction (NAWIC)
South Atlantic Region of National Association of Women in Construction (NAWIC)
The Hispanic Contractors Association of the Carolinas (HCAC)
United Minority Contractors of North Carolina
International Women in Transportation- Triangle Chapter

Media

Fayetteville Observer

WIDU, AM1600
IBronco Radio at FSU
Fayetteville Press News
Up & Coming Weekly
Bladen Journal
Greater Fayetteville Business Journal

MWDBE / Local Participation

Substation Enterprises, Inc. is not a MWDBE or local business. Substation Enterprises intends to perform the contract with its own workforce.

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March 2024 Personnel Report

<i>DIVISION</i>	<i>AUTHORIZED POSITIONS</i>	<i>ACTUAL EMPLOYEES</i>	<i>Part -time Employees</i>	<i>CONTRACT POSITIONS</i>	<i>VACANT POSITIONS</i>	<i>Temp Staff</i>
MANAGEMENT						
Executive	5	4			1	
Legal Administration	1	1				
Customer Programs Admin	1	1				
Human Resources Admin	1	1				
Communications/Comm Rel	1	0			1	
Support Services Admin	1	1				
Information Tech Admin	1	1				
Financial Administration	1	1				
Water Administration	1	1				
Electric Administration	1	1				
Total	14	12	0	0	2	
LEGAL						
Legal	2	2				
Risk Management	5	4			1	
Property & ROW Mgmt	5	5				
Safety	3	3				
Total	15	14	0	0	1	
COMM/COMM REL						
Communications/Comm Relations	5	5				
Total	5	5	0	0	0	
HUMAN RESOURCES						
Human Resources	9	9				
Medical	1	1				
Total	10	10	0	0	0	
CUSTOMER PROGRAMS						
Programs Call Center	7	6			1	
Cust Accounts Call Center	43	41			*4	
Customer Service Center	9	9				
Customer Billing & Collections	10	10				1
Development & Marketing	8	7			1	
Water Meter Shop	1	1				
Electric Meter Shop	2	2				
Utility Field Services	18	18				
Meter Data Management	7	7				
Total	105	101	0	0	4	1
ADMINISTRATION						
Corporate Development	14	12			2	
Procurement	8	7			1	
Warehouse	13	13				
Fleet Maintenance	24	24				
Facilities Maintenance	7	7				
Total	66	63			3	

March 2024

Page 2

DIVISION	AUTHORIZED POSITIONS	ACTUAL EMPLOYEES	Part-time Employees	CONTRACT POSITIONS	VACANT POSITIONS	Staff by Temp Agency or Part-time
INFORMATION TECHNOLOGY						
IT Admin & Support	4	4				
IT Infrastructure	15	15				
Data Analytics	5	5				
IT Applications	16	13			3	
IT DevOps	2	2				
Total	42	39	0	0	3	
FINANCIAL						
Accounting	14	14				
Payroll	2	1			1	
Accounts Receivable	5	5				
Internal Auditing	2	2				
Budget	2	2				
Rates & Planning	2	2				
Financial Planning Admin	5	5				
Total	32	31	0	0	1	
WATER RESOURCES						
W/R Engineering	40	38			2	
W/R Construction	106	103			3	
P.O. Hoffer Plant	12	11			1	
Glenville Lake Plant	7	7				
W/WW Facilities Maint.	26	25			1	
Cross Creek Plant	12	12				
Rockfish Plant	9	9				
Residuals Management	2	2				
Environmental Services	1	1				
Laboratory	6	6				
W/R Environ. Sys. Prot.	4	4				
Watersheds	3	3				
Total	228	221	0	0	7	
ELECTRIC						
Electrical Engineering	23	22			1	
Fiber	2	1			1	
Electric Construction	87	81			6	
Substation	15	13			2	
Apparatus Repair Shop	5	5				
CT Metering Crews	4	3			1	
Compliance	2	2				
Generation	28	*29			*2	
Total	166	155		0	11	
TOTAL	683	651	0	0	32	1



CAREER OPPORTUNITIES

CUSTOMER SERVICE REPRESENTATIVE – CPC (10278)

Job Info

Organization

Fayetteville Public Works Commission

Job Grade

403

Locations

Fayetteville, NC, United States

Work Locations

PWC OPERATIONS COMPLEX

Posting Date

4/2/24

Posting Visibility

External

Full or Part Time

Full time

Workplace

On-site

Schedule

Monday-Friday 11am-8pm Extended hours as required

Salary Range

\$16.28 - \$21.45 hourly



CAREER OPPORTUNITIES

PAYROLL ADMINISTRATOR (10316)

Job Info

Organization

Fayetteville Public Works Commission

Job Grade

408

Locations

Fayetteville, NC, United States

Work Locations

PWC Operations Complex

Posting Date

3/28/24

Apply Before

4/11/24 6:00 PM

Posting Visibility

Internal and External

Full or Part Time

Full time

Workplace

On-site

Schedule

Monday-Friday 8am-5pm, extended hours as required

Salary Range

\$28.50-\$37.56 hourly non-exempt



CAREER OPPORTUNITIES

DIRECTOR OF COMMUNICATIONS & COMMUNITY RELATIONS (10315)

Job Info

Organization
Fayetteville Public Works Commission

Job Grade
418

Locations
Fayetteville, NC, United States

Work Locations
PWC Operations Complex

Posting Date
3/25/24

Posting Visibility
External

Full or Part Time
Full time

Workplace
On-site

Schedule
Monday through Friday 8am to 5pm

Salary Range
\$132,480.13 to \$174,542.58



CAREER OPPORTUNITIES

KEY ACCOUNTS – BUSINESS RELATIONS INTERNSHIP (10313)

Job Info

Organization
Fayetteville Public Works Commission

Locations
Fayetteville, NC, United States

Work Locations
PWC OPERATIONS COMPLEX

Posting Date
3/21/24

Apply Before
4/5/24 @ 2:30 PM

Posting Visibility
Internal and External

Full or Part Time
Full time

Workplace
On-site

Schedule
Monday-Friday 8am-5pm, extended hours as required

Salary Range
\$13.00 - \$15.00 PER HOUR



CAREER OPPORTUNITIES

DEVELOPMENT AND MARKETING INTERNSHIP (10314)

Job Info

Organization

Fayetteville Public Works Commission

Locations

Fayetteville, NC, United States

Work Locations

PWC OPERATIONS COMPLEX

Posting Date

3/21/24

Apply Before

4/5/24 2:28 PM

Posting Visibility

Internal and External

Full or Part Time

Full time

Workplace

On-site

Schedule

Monday-Friday 8am-5pm, extended hours as required

Salary Range

\$13.00 - \$15.00 HOURLY